

OBD&EO

News Alert



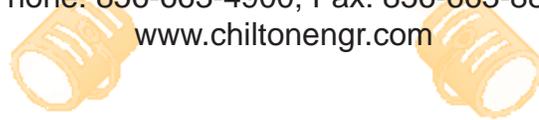
A Delaware River Port Authority/Port Authority Transit Corporation
Office of Business Development & Equal Opportunity Publication

Celebrating Women's History Month

March
2010

Spotlight

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In recent years you have most likely witnessed the strong effort of business development & equal opportunity offices to encourage increased DBE/SBE/MBE goals. As a reader of leading BD&EO publications such as Delaware River Port Authority's News Alert, you understand that agencies are now – with greater interest – seeking highly qualified sub-consultants with the professional capacity to meet broader project needs. What this means for the engineering and construction markets, is that small business DBE/MBE/SBE-certified engineering sub-consultants, such as Chilton Engineering, offer a still largely untapped resource in assisting prime consultants to quickly and easily take on larger projects – as well as a greater number and broader variety of opportunities.

Chilton Engineering anticipates prime consultants to take an expanded look at their teaming arrangements to further business development. To support this idea, Philip Liu, PE, President, has expanded the expertise of the firm with respective leaders in their fields, practice areas including bridges, rail, survey and construction, as well as his own expertise in highway and interchange design – which includes his work to help pioneer what is now the second largest highway system in the world. Additionally, the company has invested in high-definition survey (HDS) laser scanning technology to increase the ability of its surveyors to deliver efficiency and quality through an intelligent use of project-appropriate methods.

“WE VALUE DIVERSITY”

(continued from page 1)

Gene Chilton, PE, PP, LS, developed many longstanding business relationships since the founding of Chilton Engineering in 1977. Quality service and deliverables have resulted in decades of success with many demanding agencies, such as the DRPA. In 1996, Chilton Engineering was in fact the first MBE to be awarded a prime contract with Delaware River Port Authority. Today, the company continues to win high marks for its collaborative engineering teams who understand how to manage project data for greater results. For example, recent client/contractor praise for Chilton Engineering's preliminary and final design delivery of three bridge structures on a major Dallas Area Rapid Transit design-build project.

Headquartered in Cherry Hill, NJ, Chilton Engineering offers satellite offices and respective regional certifications in DE, PA, NY and TX – and continues to strive to be the leading small business DBE/MBE/SBE sub-consultant in the markets it serves. For information on how you can expand your teaming arrangements to further business development, please contact Duvan Hoffmann, Marketing Manager 856-663-4900, or Email contact@chiltonengr.com

Pennsylvania's 7th Congressional District Veterans Summit

On Monday evening, March 8, 2010, staff from Delaware River Port Authority (DRPA) and its subsidiary, Port Authority Transit Corporation (PATCO) attended Pennsylvania's 7th Congressional District Veterans Summit sponsored by Congressman Joe Sestak in Folsom, PA.

Staff had the opportunity to meet with various Veteran-Owned Businesses to discuss procurement and contracting opportunities with both DRPA and PATCO. Companies in attendance also received information on how to register to do business with both agencies.

This is the second year that DRPA and PATCO personnel have participated in this event. The event was well attended including several local colleges, healthcare institutions, and federal agencies.

**Delaware River Port Authority
Policy Statement
(26.1, 26.23)**

The Delaware River Port Authority (DRPA) opposes unlawful discrimination of any kind. The DRPA is an Equal Employment Opportunity Employer/Contractor, and is firmly committed to providing equal employment and business opportunities for all persons.

The Delaware River Port Authority receives Federal financial assistance from the Department of Transportation, Federal Transit Administration (FTA), and as a condition of receiving this assistance, the Delaware River Port Authority has signed an assurance that it will comply with 49 CFR Part 26. Accordingly, the Delaware River Port Authority has established a Disadvantaged Business Enterprise program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Our program is narrowly tailored in accordance with applicable law.

Toni P. Brown, Chief Administrative Officer at the Delaware River Port Authority, has been delegated to serve as the Disadvantaged Business Enterprise Liaison Officer (DBELO) for the Delaware River Port Authority. As the DBELO, Ms. Brown is responsible for implementing all aspects of the Delaware River Port Authority's DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the Delaware River Port Authority in its financial assistance agreements with the Department of Transportation.

The Delaware River Port Authority has disseminated this policy statement to its Board of Commissioners and all appropriate departments throughout our agency. We distribute our policy statement to the DBE and non-DBE business communities that perform work on DOT-assisted contracts or who may have an interest in performing work for us in the future. We include the statement in all bid and proposal documents, and also distribute copies of it to the bidders and proposers at all pre-bid/pre-proposal meetings for FTA-assisted projects. The statement is published in our quarterly newsletter, and can be found on our website. Information about our DBE program may also be obtained by contacting the Delaware River Port Authority's Office of Business Development & Equal Opportunity at (856) 968-2270 or (215) 218-3750, extension 2270. You may access the Office of Business Development & Equal Opportunity's link directly at www.drpa.org/obdeo.



John J. Matheussen
Chief Executive Officer DRPA
President PATCO

**U.S. Transportation Secretary Ray LaHood Awards Nearly
\$10 Million in Training Grants for Minority and Women Owned
Businesses Federal Aid to Help Disadvantaged
Businesses in 33 States**

U.S. Transportation Secretary Ray LaHood announced \$9.9 million in grants to provide training and other services to minority- and women-owned businesses in 33 states to help them compete for highway contracts.

The Disadvantaged Business Enterprise/Supportive Service (DBE/SS) grants are part of an ongoing federal effort to help state departments of transportation train certified DBE firms on subjects ranging from contract and business management, to procurement assistance and how to secure bonding. The goal of the program is to help them successfully compete for federal highway projects.

A DBE is a for-profit, small business owned by minorities, women or economically disadvantaged individuals or, in the case of a corporation, in which 51 percent of the stock is owned by one or more such individuals. The daily business operations must be controlled by at least one of the socially and economically disadvantaged owners. Following is a list of the 2010 DBE/SS award recipients listing the state and the allocation amount.

| <u>State</u> | <u>Allocation Amount</u> | <u>State</u> | <u>Allocation Amount</u> |
|---------------|--------------------------|---------------|--------------------------|
| Alabama | \$384,312 | Michigan | \$419,766 |
| Alaska | \$158,920 | Minnesota | \$883,718 |
| Arizona | \$417,468 | Montana | \$230,862 |
| Arkansas | \$198,999 | Nevada | \$231,730 |
| California | \$867,114 | New York | \$418,686 |
| Colorado | \$294,573 | Ohio | \$331,836 |
| Connecticut | \$257,904 | Oklahoma | \$30,930 |
| Florida | \$279,353 | Pennsylvania | \$335,179 |
| Georgia | \$235,658 | Puerto Rico | \$65,199 |
| Idaho | \$86,604 | South Dakota | \$81,925 |
| Illinois | \$806,481 | Tennessee | \$417,247 |
| Indiana | \$474,458 | Texas | \$220,929 |
| Kansas | \$154,651 | Utah | \$138,112 |
| West Virginia | \$384,219 | Vermont | \$154,651 |
| Wyoming | \$126,014 | Washington | \$170,911 |
| Louisiana | \$322,525 | West Virginia | \$384,219 |
| Maine | \$96,325 | Wyoming | \$126,014 |
| Massachusetts | \$201,662 | | |
| | | Total | \$9,878,921 |

U.S. Transportation Secretary Awards \$11.8 Million in Training Grants American Recovery and Reinvestment Act Supporting Job Training for Transportation-Related Careers in 19 States and Two Territories

U.S. Transportation Secretary Ray LaHood announced \$11.8 million in American Recovery and Reinvestment Act (ARRA) job training grants for 19 states, Guam and Puerto Rico.

The grants, from the Federal Highway Administration's On the Job Training/Supportive Services (OJT/SS) program, fund apprenticeships and training centers for underrepresented or disadvantaged people pursuing careers in transportation, engineering or construction.

Created in 1998, the OJT/SS program promotes training opportunities for women and minorities who continue to be underrepresented in the highway construction industry's skilled and semi-skilled crafts, such as masonry and carpentry.

A notable example of the OJT/SS programs is the Wounded Warrior program, which has been adopted by many states to help wounded active-duty military personnel keep job skills sharp or develop new ones while they recuperate. Colorado and Idaho each received grants for their Wounded Warrior programs. Following is a summary of all the awardees listing the state, recipient organization and the amount awarded.

| <u>State</u> | <u>Recipient Organization</u> | <u>Amount Awarded</u> |
|---------------|--|-----------------------|
| Alabama | Surface Transportation Internship Program | \$269,658 |
| California | Northern California Teamsters Apprentice Training | \$208,543 |
| California | Sacramento Employment and Training Agency (SETA) | \$338,590 |
| California | Century Community Training Program (CCTP) | \$290,000 |
| California | United Job Creation Council (UJCC) | \$254,840 |
| California | Family Management Matters (Warriors Career Bridge) | \$256,620 |
| California | Pacific Gateway - City of Long Beach | \$230,789 |
| California | Center for Training and Careers (CTC) | \$796,415 |
| California | California Disabled Veteran Business (DVBE) Alliance | \$367,483 |
| Colorado | Wounded Warrior | \$150,000 |
| Colorado | Colorado Department of Transportation | \$210,000 |
| Guam | Guam Transportation Training Program | \$900,000 |
| Guam | Guam Transportation Training Program - Pacific Islanders Training Center | \$660,000 |
| Idaho | Idaho Technology Transfer Center | \$55,448 |
| Idaho | Wounded Warrior | \$99,330 |
| Illinois | Illinois Department of Transportation | \$1,189,635 |
| Maryland | Maryland State Highway Administration | \$240,000 |
| Maine | Maine Department of Transportation | \$351,409 |
| Michigan | Michigan Department of Transportation | \$514,500 |
| Minnesota | Roads Opportunities and Diversity Success | \$173,232 |
| Minnesota | Highway-Heavy Opportunities Training Program | \$739,200 |
| Missouri | Missouri Department of Transportation OJT/SS Program | \$240,851 |
| Montana | Salish Kootenai College | \$364,987 |
| Nevada | Nevada Department of Transportation | \$240,428 |
| New York | Youth Construction Initiative Program (YCIP) | \$848,019 |
| Ohio | Ohio Department of Transportation | \$318,416 |
| Oklahoma | Association of Oklahoma Contractors | \$96,180 |
| Oregon | Confederated Tribes of Siletz Indians Workforce Development Program | \$60,010 |
| Oregon | Pre-Apprenticeship Education for Ironwork and Welding | \$120,000 |
| Pennsylvania | Construction Inspection Technical Assistant Training Program | \$169,023 |
| Pennsylvania | Pennsylvania Department of Transportation OJT/SS Program | \$300,000 |
| Puerto Rico | Puerto Rico Highway and Transportation Authority OJT/SS Program | \$41,101 |
| Texas | Texas Construction Career Academy | \$213,263 |
| West Virginia | Step Up for Women | \$292,000 |
| West Virginia | West Virginia State Community and Technical College | \$198,353 |
| TOTAL | | \$11,798,323 |

\$ LIST OF ANNUAL CONTRACTS FOR DRPA \$

Most annual procurement for goods (non-professional services) at the **DRPA** are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor's performance has been satisfactory, a **DRPA** Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the **DRPA**, the **DRPA** will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Purchasing Agent, at (856) 968-2163.

2010 Annual Contracts for DRPA

SERVICE PRODUCTS

CONTRACT STATUS

| | |
|---|--|
| Trash Removal (Solid, Non-Hazardous) for <u>DRPA</u> | DRPA may exercise its 3 rd year option in <i>May 2010.</i> |
| Emergency Generator Maintenance for <u>DRPA</u> | DRPA may exercise its 2 nd year option in <i>January 2010.</i> |
| Lubricants for Bulk Storage Dispensing System for <u>DRPA</u> | DRPA may exercise its 2 nd year option in <i>December 2010.</i> |
| Hazardous Waste Removal for <u>DRPA/PATCO</u> | DRPA may exercise its 2 nd year option in <i>May 2010.</i> |
| Office Supplies Products for <u>DRPA/PATCO</u> | DRPA may exercise its 2 nd year option in <i>August 2010.</i> |
| Unleaded Gasoline, Diesel Fuel, & #2 Heating Oil for <u>DRPA/PATCO</u> | DRPA may exercise its 2 nd year option in <i>June 2010.</i> |
| Fuel Tank Maintenance for <u>DRPA/PATCO</u> | DRPA may exercise its 2 nd year option in <i>August 2010.</i> |
| Traffic Cones for <u>DRPA</u> | Bid Process - This purchase will be up for bid in <i>September 2010.</i> |
| Moveable Maintenance Platform Maintenance | DRPA may exercise its 3 rd year option in <i>September 2010.</i> |

List of Annual Contracts for DRPA (continued from page 6)

| <u>SERVICE PRODUCTS</u> | <u>CONTRACT STATUS</u> |
|---|---|
| Extermination Services for <u>DRPA</u> | Bid Process - This purchase will be up for bid in July 2010 . |
| Prescription Safety Glasses for <u>DRPA</u> | Bid Process - This purchase will be up for bid in July 2010 . |
| Made to Measure Police Uniforms for <u>DRPA/PATCO</u> | Bid Process - This purchase will be up for bid in January 2010 . |
| One Year Supply Bottled Water for <u>DRPA/PATCO</u> | DRPA/PATCO may exercise its 2 nd year option in December 2010 . |
| Office Paper Products <u>DRPA/PATCO</u> | DRPA/PATCO may exercise its 2 nd year option in July 2010 . |



List of Annual Contracts for PATCO

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, PATCO at (856) 772-6914 or Stephen Suder, Manager, Procurement, Records and Stores at (856) 968-2142.

| <u>SERVICE PRODUCTS</u> | <u>EXPIRATION DATE</u> |
|--|------------------------|
| Industrial Refuse Disposal Services for PATCO Lindenwold Maintenance Facility | July 2011 |
| Landscaping Maintenance for PATCO | December 2011 |
| Pest Control and Exterminating at PATCO..... | January 2012 |

Upcoming Purchases for 2010

for DRPA

Nothing to Report



Questions regarding these or any other DRPA Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.

for PATCO

New 24 Cubic Yard 130 Ton Ballast Car with Hydraulic Gate Control System
Prefabricated Building 28' L x 10' W for Lindenwold Crew Room

Fabricate and Deliver Three (3) Fiberglass Reinforced Plastic Stairway for Access Along Right-of-Way

Questions regarding these or any other PATCO Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.



OBD&EO Information Corner

-  All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.
-  Don't forget to visit OBD&EO's web site at www.drpa.org/obdeo for contract opportunities and other important information.
-  For upcoming events visit the **Other Events of Interest** section of our website.
-  Our next edition of *News Alert* will be published on or about

○ June 30, 2010

○ September 30, 2010

○ December 30, 2010

Office of Business Development & Equal Opportunity

Mission Statement:

A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO's *News Alert* may be directed to:

(856) 968-2266 or (215) 218-3750 ext. 2266

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