SUMMARY STATEMENT

ITEM NO.: PATCO-13-028

SUBJECT: PATCO Elevator and Escalator Maintenance and Service Contract

COMMITTEE: Operations and Maintenance

COMMITTEE MEETING DATE: September 4, 2013

BOARD ACTION DATE: September 18, 2013

PROPOSAL: That the Board authorizes staff to negotiate a contract with Fujitec America, Inc. to perform maintenance and service for PATCO’s elevators and escalators for a period of three (3) years.

Amount: $1,390,560

Contractor: Fujitec America, Inc.
900 Calcon Hook Road
Township Square North, Suite 22
Sharon Hill, PA 19079

Other Bidders: Schindler Elevator Corp $2,011,500
Federal Elevator No Bid
Kone No Bid

PURPOSE: To perform maintenance and service for PATCO’s elevators and escalators for a period of three (3) years.

BACKGROUND: PATCO currently operates fourteen (14) escalators and thirteen (13) elevators on its system. Maintenance and service of this equipment is beyond PATCO’s capabilities, and requires an outside contractor to provide these critical services.

Bids were publicly advertised on DRPA’s website from August 7, 2013 to August 22, 2013. Bid documents were mailed to eight (8) prospective bidders, and four (4) responses were received, two of which were No Bid. There was a mandatory site inspection held, which five (5) contractors attended.
Staff has completed the evaluation of bids and recommends that the contract be awarded to Fujitec America, Inc., as the low responsive bidder, in the amount of $1,390,560.

It is recommended that a contract be negotiated to perform maintenance and services for PATCO’s elevators and escalators with Fujitec America, Inc. in the total amount of $1,390,560. Upon approval of the Board, a contract will be negotiated with Fujitec America, Inc. to perform maintenance and services for PATCO’s elevators and escalators.

SUMMARY:

<table>
<thead>
<tr>
<th>Amount:</th>
<th>$1,390,560 (total for three years)</th>
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</thead>
<tbody>
<tr>
<td>Source of Funds:</td>
<td>Operating Budget</td>
</tr>
<tr>
<td>Capital Project #:</td>
<td>N/A</td>
</tr>
<tr>
<td>Operating Budget:</td>
<td>$440,280 – Year 1</td>
</tr>
<tr>
<td></td>
<td>$465,020 – Year 2</td>
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<tr>
<td></td>
<td>$485,260 – Year 3</td>
</tr>
<tr>
<td>Master Plan Status:</td>
<td>N/A</td>
</tr>
<tr>
<td>Other Fund Sources:</td>
<td>N/A</td>
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<tr>
<td>Duration of Contract:</td>
<td>Three (3) years</td>
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<tr>
<td>Other Parties Involved:</td>
<td>N/A</td>
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</table>
RESOLUTION

RESOLVED: That the Board authorizes staff to negotiate a contract with Fujitec America, Inc. for the maintenance and service of PATCO’s elevators and escalators for a period of three (3) years, as per the attached Summary Statement for a total amount not to exceed $1,390,560 during this period; and be it further

RESOLVED: The Chairman, Vice Chairman and the President must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of PATCO. If such agreements, contracts, or other documents have been approved by the Chairman, Vice Chairman and President and if thereafter, either the Chairman or Vice Chairman is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of PATCO along with the President. If both the Chairman and Vice Chairman are absent or unavailable, and if it is necessary to execute the said document(s), while they are absent or unavailable, then the President shall execute such document(s) on behalf of PATCO.

SUMMARY: Amount: $1,390,560 (total for three years)
Source of Funds: Operating Budget
Capital Project #: N/A
Operating Budget: $440,280 – Year 1
$465,020 – Year 2
$485,260 – Year 3

Other Fund Sources: N/A
Duration of Contract: Three (3) years
Other Parties Involved: N/A