PROPOSAL: Staff seeks authorization to continue the agreement with Vision Benefits of America to provide vision coverage to active benefit-eligible PATCO employees and their eligible dependents for plan years January 1, 2001 – December 31, 2013.

PURPOSE: To continue to provide a quality vision care benefit package for active benefit-eligible PATCO employees and their eligible dependents.

BACKGROUND: As part of its benefits package for benefit-eligible active employees the PATCO has traditionally provided vision coverage for employees and their eligible dependents.

This year we marketed the vision plan. In addition to the incumbent, Vision Benefits of America, three carriers also submitted quotes. The marketing results is as follows:

Vision Benefits of America - $43,191.36 (flat renewal)
Avesis - $50,107.80 (16.01% over inforce)
Eye Med Vision Care – $58,712.28 (35.94% over inforce)
Superior Vision - $72,480.24 (67.81% over inforce)

Davis Vision – Declined to Quote
UHC (Spectera) – Declined to Quote
Vision Service Plan – Declined to Quote
National Vision Administrators – No Response

In addition to offering a flat renewal for plan year 2011, Vision Benefits of America also offered to lock in the rate for 36 months.

Avesis offered to lock in the rate for 24 months; Eye Med offered a 48 month rate; and Superior Vision offered a 48 month rate.

If approved, the 2011 contract with Vision Benefits of America for DRPA and PATCO will renew at $43,191.36, which is a flat renewal. The rate would remain in effect until December 31, 2013.
SUMMARY:

Amount: Approximately $43,191.36 (single-monthly; Family - $9.44/monthly) (Note - This covers both DRPA and PATCO) (The amount is based upon current DRPA/PATCO census, but subject to change as our census changes.)

Source of Funds: Revenue Fund, General Fund
Capital Project #: N/A
Operating Budget: PATCO Employee Services Expense
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: 36 months/Three Years
Other Parties Involved: Vision Benefits of America
RESOLUTION

RESOLVED: That the Board of Commissioners of the Delaware River Port Authority authorizes staff to negotiate a contract with Vision Benefits of America for the provision of vision care benefits to active PATCO benefit-eligible employees and their eligible dependents for plan years January 1, 2011 through December 31, 2013; and be it further

RESOLVED: The Chair, Vice Chair and the Chief Executive Officer must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of PATCO. If such agreements, contracts, or other documents have been approved by the Chair, Vice Chair and Chief Executive Officer, and if thereafter, either the Chair or Vice Chair is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of PATCO, along with the Chief Executive Officer. If both the Chair and Vice Chair are absent or unavailable, and if it is necessary to execute the said document(s), while they are absent or unavailable, the Chief Executive Officer shall execute such document(s) on behalf of PATCO.

SUMMARY: Amount: Approximately $43,191.36 (Note – This covers both DRPA and PATCO) (Amount is based upon current DRPA/PATCO census, but subject to change as our census changes.)
Source of Funds: Revenue Fund, General Fund
Capital Project #: N/A
Operating Budget: PATCO Employee Services Expense
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: 36 Months/Three Years
Other Parties Involved: Vision Benefits of America