SUMMARY STATEMENT

ITEM NO.: PATCO-12-021
SUBJECT: Consideration of Pending PATCO Contracts (Between $25,000 and $100,000)

COMMITTEE: New Business

COMMITTEE MEETING DATE: N/A

BOARD ACTION DATE: October 17, 2012

PROPOSAL: That the Board consider authorizing staff to enter into contracts as shown on the Attachment to this Resolution.

PURPOSE: To permit staff to continue and maintain PATCO operations in a safe and orderly manner.

BACKGROUND: At the Meeting held August 18, 2010 the PATCO Commission adopted Resolution 10-046 providing that all PATCO contracts must be adopted at an open meeting of the PATCO Board. The Board proposed modifications to that Resolution at its meeting of September 15, 2010; specifically that all contracts between $25,000 and $100,000 be brought to the Board for approval. The contracts are listed on the Attachment hereto with the understanding that the Board may be willing to consider all of these contracts at one time, but if any member of the Board wishes to remove any one or more items from the list for separate consideration, each member will have that privilege.

SUMMARY: Amount: N/A
Source of Funds: See Attached List
Capital Project #: N/A
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: N/A
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes and directs that subject to approval by counsel and the Chief Executive Officer, staff proceed to negotiate and enter into the contracts listed on the Attachment hereto.

SUMMARY:

- Amount: N/A
- Source of Funds: See Attached List
- Capital Project #: N/A
- Operating Budget: N/A
- Master Plan Status: N/A
- Other Fund Sources: N/A
- Duration of Contract: N/A
- Other Parties Involved: N/A
<table>
<thead>
<tr>
<th>Item #</th>
<th>Vendor/Contractor</th>
<th>Description</th>
<th>Amount</th>
<th>Procurement Method</th>
<th>Bids Received</th>
<th>Bid Amounts</th>
<th>Source of Funds</th>
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</table>
| 1      | ePlus Technology, Mt. Laurel, NJ  | Purchase of Adtran ACES Maintenance Services for one (1) year contract period to support twenty-two (22) channel banks for PATCO. | $27,500.00 | Competitive Formal Bid, RFB 12-0012 was publicly advertised and issued to three (3) prospective bidders. Two (2) bids were received and publicly opened on September 12, 2012. | 1. ePlus Technology, Mt. Laurel, NJ  
2. Verizon, Mt. Laurel, NJ | $27,500.00 | No Bid  
General Fund |
| 2      | Draka Cable, North Dighton, MA    | Purchase and delivery of four-thousand (4,000) ft. copper conductor electric cable. This cable is used throughout the PATCO transit line. | $56,600.00 | Competitive Formal Bid, RFB 12-0009 was publicly advertised and issued to ten (10) prospective bidders. Four (4) bids were received and publicly opened on August 16, 2012. | 1. Draka Cable, North Dighton, MA  
2. Okonite Company, Bellmawr, NJ  
3. Sweeney Products, LLC, Marlton, NJ  
4. Graybar Electric, Philadelphia, PA | $56,600.00 | $80,772.00 | $90,000.00 | No Bid  
General Fund |
| 3      | ePlus Technology, Pottstown, PA   | Purchase of Safenet DataSecure appliances to replace existing appliances no longer supported. This purchase is for the PATCO AFC environment needed for PCI compliance. | $41,125.00 | Commonwealth of PA Co-Stars Contract #3-IT Hardware. | 1. ePlus Technology, Pottstown, PA | $41,125.00 | General Fund |
| 4      | Railroad Friction Products, Laurinburg, NC (Division of WABTEC) | Purchase of two-thousand and eighty (2,080) brake shoes for maintenance on the PATCO Transit Cars. | $71,240.00 | Sole Source. Since 1996, and based on performance testing for stopping characteristics, this brake shoe is the only approved style shoe for PATCO's Transit Cars because the shoe is made with a friction material that has an effect on the stopping distance of the cars and is therefore a critical safety item. Railroad Friction Products is the manufacturer and sole supplier of this brake shoe. If PATCO is to consider another brand of brake shoe, car stop distances would need to be verified and safety tested. | 1. Railroad Friction Products, Laurinburg, NC (Division of WABTEC) | $71,240.00 | General Fund |