SUMMARY STATEMENT

ITEM NO.: DRPA-18-045 SUBJECT: Microsoft Enterprise Agreement Renewal

COMMITTEE: Finance

COMMITTEE MEETING DATE: April 4, 2018

BOARD ACTION DATE: April 18, 2018

PROPOSAL: That the Board authorizes staff to negotiate a three (3) year contract with SHI International Corp. for an amount not to exceed $765,979.14, negotiated with State of New Jersey pricing under Contract #ITS58, subcontract #89851.

Other bidders:
Dell $782,625.73
CDW $785,108.52
PCMG $808,749.84
Insight No Bid

PURPOSE: The renewal of our Enterprise Agreement will provide the DRPA and PATCO with the necessary features for productivity, support, tools, security, and training of all licensed Microsoft products. The renewal of agreement provides the DRPA and PATCO with many benefits including enabling the DRPA and PATCO to deploy new releases of software, desktop deployment planning services, training vouchers, TechNet and 24x7 problem resolution.

BACKGROUND: Since moving to Microsoft in 2003, the Microsoft Enterprise Agreement provides the DRPA and PATCO with Microsoft’s operating system software, desktop productivity software, network support software, and e-mail platform. The purpose of that agreement was to standardize the DRPA and PATCO on Microsoft software products for our desktops, servers, networks, and e-mail. By entering into the Microsoft Enterprise Agreement, the DRPA and PATCO were able to: 1) greatly improve external communications through standardization on widely used software, 2) provide rights to all upgrades and enhancements to the software packages covered under the agreement for the term of the agreement, 3) afford the best possible price for the software by participating in a state contract agreement with NJ.
Staff therefore recommends negotiating a three (3) contract with SHI International Corp., for an amount not to exceed $765,979.14, negotiated with State of New Jersey pricing under Contract #ITS58, subcontract #89851.

SUMMARY:
Amount: $765,979.14
Source of Funds: Revenue Fund
Capital Project #: N/A
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: June 1, 2018 through May 31, 2021
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes staff to negotiate a three (3) year contract with SHI International Corp., for an amount not to exceed $765,979.14, negotiated with State of New Jersey pricing under Contract #ITS58, subcontract #89851.

RESOLVED: That the Chair, Vice Chair and Chief Executive Officer of DRPA must approve and are hereby authorized to approve and execute such documents, deeds, agreements or contracts on behalf of the DRPA. That the Chair, Vice Chair and the President of PATCO must approve and are hereby authorized to approve and execute such documents, deeds, agreements or contracts on behalf of the PATCO. If either the Chair or Vice Chair is absent or unavailable the remaining officer may act for the DRPA along with Chief Executive Officer or the President of PATCO respectively. If both the Chair and Vice Chair are absent or unavailable, then the Chief Executive Officer shall act for the DRPA and the President shall act for PATCO.

SUMMARY:

<table>
<thead>
<tr>
<th>Amount</th>
<th>$765,979.14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Source of Funds</td>
<td>Revenue Fund</td>
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<tr>
<td>Capital Project #</td>
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<td>Operating Budget</td>
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<td>Master Plan Status</td>
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