SUMMARY STATEMENT

ITEM NO.: DRPA-17-061  
SUBJECT: Consideration of Pending DRPA Contracts (Between $25,000 and $100,000)

COMMITTEE: New Business

COMMITTEE MEETING DATE: N/A

BOARD ACTION DATE: August 16, 2017

PROPOSAL: That the Board consider authorizing staff to enter into contracts as shown on the Attachment to this Resolution.

PURPOSE: To permit staff to continue and maintain DRPA operations in a safe and orderly manner.

BACKGROUND: At the Meeting held August 18, 2010 the DRPA Commission adopted Resolution 10-046 providing that all DRPA contracts must be adopted at an open meeting of the DRPA Board. The Board proposed modifications to that Resolution at its meeting of September 15, 2010; specifically that all contracts between $25,000 and $100,000 be brought to the Board for approval. The contracts are listed on the Attachment hereto with the understanding that the Board may be willing to consider all of these contracts at one time, but if any member of the Board wishes to remove any one or more items from the list for separate consideration, each member will have that privilege.

SUMMARY:
Amount: N/A
Source of Funds: See Attached List
Capital Project #: N/A
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: N/A
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes and directs that subject to approval by the Chair, Vice Chair, General Counsel and the Chief Executive Officer, staff proceed to negotiate and enter into the contracts listed on the Attachment hereto.

SUMMARY: Amount: N/A
Source of Funds: See Attached List
Capital Project #: N/A
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: N/A
Other Parties Involved: N/A
<table>
<thead>
<tr>
<th>Item #</th>
<th>Vendor/Contractor</th>
<th>Description</th>
<th>Amount</th>
<th>Procurement Method</th>
<th>Bids Received</th>
<th>Bid Amounts</th>
<th>Source of Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Atlantic Salt Inc. Lowell, MA</td>
<td>Purchase 1,000 tons of Highway Rock Salt for the Commodore Barry Bridge facility to clear the bridge, highway and access ramps during winter months for operational purposes.</td>
<td>$68,950.00</td>
<td>In accordance with New Jersey State Contract # T-0213, Vendor Award #40199</td>
<td>1. Atlantic Salt Inc. Lowell, MA</td>
<td>1. $68,950.00</td>
<td>Revenue Fund</td>
</tr>
<tr>
<td>1</td>
<td>The Tri-M Group, LLC Kennet Square, PA</td>
<td>Purchase of engineering, programming, and installation services, and equipment to facilitate the connectivity and start up of new variable speed limit signs at the BFB.</td>
<td>$25,500.00</td>
<td>In accordance with Commonwealth of Pennsylvania Co-Stars Contract # 008-185</td>
<td>1. The Tri-M Group, LLC Kennet Square, PA</td>
<td>1. $25,500.00</td>
<td>General Fund</td>
</tr>
<tr>
<td>3</td>
<td>Daktronics, Inc. Brookings, SD</td>
<td>Purchase of Ten (10) Variable Speed Limit Signs for the Benjamin Franklin Bridge</td>
<td>$87,590.00</td>
<td>Competitive Formal Bid- IFB DRPA-11-2017 was publicly advertised and issued to eleven (11) prospective bidders. One (1) bid was received and publicly opened on June 21, 2017.</td>
<td>1. Daktronics, Inc Brookings, SD</td>
<td>1. $87,590.00</td>
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<td></td>
<td>Transpo Industries, Inc.</td>
<td>Purchase of Crash Attenuator Replacement Parts for all DRPA Bridge Facilities for 2017.</td>
<td>$90,000.00</td>
<td>Sole Source Provider - See attached Sole Source Justification Memo Marked as Exhibit &quot;1&quot;.</td>
<td>1. Transpo Industries, Inc. New Rochelle, NY</td>
<td>1. $90,000.00</td>
<td>Revenue Fund</td>
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<td>5</td>
<td>ePlus Technology, Inc.</td>
<td>Purchase to upgrade to the latest version of HP ArcSight for data security.</td>
<td>$41,192.00</td>
<td>In accordance with Commonwealth of Pennsylvania Co-Stars Contract # 006-010.</td>
<td>1. ePlus Technology, Inc. Pottstown, PA</td>
<td>1. $41,192.00</td>
<td>Revenue Fund</td>
</tr>
</tbody>
</table>
MEMORANDUM: PURCHASES GREATER THAN $25,000

DELAWARE RIVER PORT AUTHORITY

of Pennsylvania and New Jersey

TO: James White, Chief Financial Officer
John T. Hanson, CEO-DRPA/ President-PATCO

FROM: V.P. Bradford/L. Walton ,Division Director/Project Manager: Bridge Operations

SUBJECT: SOLE SOURCE APPROVAL - Transpo Industries New Rochelle, NY-REVISED PURCHASE

REQUISITION: TBD

DATE: 7/28/2017-- REVISED

Background:
Bridge Operations requires Transpo Industries attenuator repair parts manufactured by Energy Absorption Systems to restore crash worthiness of property crash impact attenuators located at bridge Toll Plazas and roadways. The attenuators protect booths, employees within, and structures. These purchases are to replenish existing stock inventory which is necessary in order to immediately respond to replace damaged components and preserve a measure of protection.

Justification for Proprietary/Sole Source:
Transpo Attenuator Repair Parts are proprietary/no substitution, to assure that the original manufacturer’s crash rating is not compromised by non-OEM replacement parts. Purchasing has previously confirmed that Transpo Industries is the sole authorized area distributor for Energy Absorption Quadguard Impact Attenuator Systems. The purchase is considered "Sole Source". Due to the unpredictable nature of crash repairs, restock parts are ordered on an as needed basis. Due to the aggregate cost of these purchases, CFO/CEO Sole Source, Proprietary purchase approval is required. Due to the accrual of Sole Source restock procurements needed by multiple bridges at various times during the year 2017, the aggregate total will exceed $25,000. This request is intended to cover 4 previous Transpo Sole Source POs totaling $26,557 (April to June for WWB,CBB,BFB), 2 pending Transpo Sole Source requisitions totaling $27409.20 (BRB,BFB) and a projected allowance of $36,033.80 for as need procurement through end of 2017. The resultant total of $90,000 would be a Not-to-Exceed Transpo Sole Source total for the remainder of 2017.

Cost:
BRB requisition: $17,462.00/ BFB requisition: $9,947.20/ Remaining year 2017 allowance:$36,033.80. 4/21/17 PO#4500004583 @ $8670 (WWB); 4/25/17 PO#4500004595 @ $3868 (CBB); 5/11/17 PO#4500004716 @ $9372 (BFB); 6/29/17 PO#4500005134 @ $4647 (WWB)
TOTAL SOLE SOURCE REQUEST: $ 90,000