SUMMARY STATEMENT

ITEM NO.: DRPA-15-030  SUBJECT: Microsoft Software Assurance Renewal

COMMITTEE: New Business

COMMITTEE MEETING DATE: N/A

BOARD ACTION DATE: March 18, 2015

PROPOSAL: That the Board authorizes staff to negotiate a three (3) year renewal contract with Dell for an amount not to exceed $564,726.24, negotiated with State of New Jersey pricing under Contract #A77003. Dell is the exclusive reseller and provider of Software Assurance for the State of New Jersey. Microsoft’s Software Assurance Program will provide the DRPA and PATCO with the necessary features for productivity, support, tools and training of all licensed products. Software Assurance is a means of extending the benefits of the Enterprise Agreement that was entered into in 2003.

PURPOSE: To continue the benefits attained under the Microsoft Enterprise Agreement signed in 2003 with renewals in 2006, 2009, and 2012. Software Assurance is a software maintenance program that helps with getting the most value from up-to-date technology with several key benefits that can save time and money. The program provides the DRPA and PATCO with many benefits including enabling the DRPA and PATCO to deploy new releases of software, desktop deployment planning services, training vouchers, TechNet and 24x7 problem resolution.

BACKGROUND: In 2003 staff entered into a 3 year Enterprise Agreement with Software House Int’l. (SHI) and Microsoft to participate in the County Commissioners Association of Pennsylvania’s (CCAP) Microsoft Enterprise Agreement. The Microsoft Enterprise Agreement provided the DRPA and PATCO with Microsoft’s operating system software, desktop productivity software, network support software, and e-mail platform. The purpose of that agreement was to standardize the DRPA and PATCO on Microsoft software products for our desktops, servers, networks, and e-mail. By entering into the Microsoft Enterprise Agreement, the DRPA and PATCO were able to: 1) greatly improve external
communications through standardization on widely used software, 2) provide rights to all upgrades and enhancements to the software packages covered under the agreement for the term of the agreement, 3) afford the best possible price for the software by participating in a volume discounted agreement bid and negotiated by the CCAP.

In 2006, 2009, and 2012 the DRPA negotiated 3 year renewal contracts with SHI and Dell, respectively, who were the exclusive resellers of Microsoft Software Assurance under the State of New Jersey contract.

Staff therefore recommends negotiating a three (3) renewal contract with Dell, who has supplied pricing under the State of New Jersey contract # A77003 for an amount not to exceed $564,726.24 to continue the benefits and support gained under the Microsoft Enterprise Agreement.

SUMMARY:

Amount: $564,726.24
Source of Funds: Revenue Fund
Capital Project #: N/A
Operating Budget: 2015-18 CE16 – Data Processing
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: June 1, 2015 through May 31, 2018
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes staff to negotiate a three (3) year renewal contract with Dell for Microsoft Software Assurance benefits for an amount not to exceed $564,726.24, negotiated with State of New Jersey pricing under contract #A77003; and be it further

RESOLVED: That the Chair, Vice Chair and Chief Executive Officer of DRPA must approve and are hereby authorized to approve and execute such documents, deeds, agreements or contracts on behalf of the DRPA. That the Chair, Vice Chair and the President of PATCO must approve and are hereby authorized to approve and execute such documents, deeds, agreements or contracts on behalf of the PATCO. If either the Chair or Vice Chair is absent or unavailable the remaining officer may act for the DRPA along with Chief Executive Officer or the President of PATCO respectively. If both the Chair and Vice Chair are absent or unavailable, then the Chief Executive Officer shall act for the DRPA and the President shall act for PATCO.

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