PROPOSAL: That the Board authorize staff to negotiate a three (3) year contract with Laz Parking/Cofiroute, Philadelphia, PA, for the use of temporary toll collectors (weekdays), part-time collectors (weekends and holidays). The hourly rate for LAZ Parking/Cofiroute is $16.00 for part-time toll collectors and $14.66 for temporary toll collectors. The total cost of the contract will not exceed $942,317 annually.

Other Proposers:

PRWT Services, Philadelphia, PA  
Part-time Collector Hourly Rate: $16.44  
Temporary Collector Hourly Rate: $16.44

Part-time Collector Hourly Rate: $15.76  
Temporary Collector Hourly Rate: $17.48

PURPOSE: To provide the necessary temporary toll personnel during weekdays (Monday through Friday) to substitute for regular full-time employees (FTE’s) on short and long-term disability, worker’s compensation periods or other authorized leave, as provided in the contract negotiated with the International Union of Operating Engineers (IUOE). Full-time employees are not permanently replaced by temporary workers. When the FTE is medically released or otherwise authorized to return to work the use of the temporary employee will cease.

To provide the necessary part-time toll personnel to work on weekends and holidays. All regular full-time toll collectors are on Monday through Friday work schedules with holidays off under the terms and conditions set forth in the Terms of Employment for employees represented by the International Union of Operating Engineers (IUOE).

BACKGROUND: The Board first approved contracts in late 1997 to provide part-time and temporary toll collectors on weekends and holidays. The ability to hire non International Union of Operating Engineers (IUOE) collectors was negotiated in the November 21, 1997 Terms of Employment contract with IUOE. This was done because the IUOE membership wanted a non-rotating, Monday through Friday work schedule and the DRPA was seeking opportunities to reduce personnel costs and streamline its
workforce. The use of outside firms enabled the IUOE and the DRPA to achieve their objectives. The part-time and temporary toll collector contract services are currently being provided by PRWT Services.

A staff team from Bridge Operations reviewed the proposals and found LAZ/Cofiroute to be the recommended proposer. LAZ Parking is a subsidiary of Cofiroute Co., who has national and international roadway toll collection experience. It is also noted that LAZ Parking/Cofiroute would offer a 1% discount on their billings for payment received from DRPA within 14 days of invoicing. The review committee made a site visit prior to our recommendation. The visit consisted of a meeting with LAZ Parking/Cofiroute Senior Management at their Philadelphia headquarters and the committee was satisfied with the responses given at the time of this meeting. Their hourly rate for part-time toll collectors is $16.00 per hour and temporary toll collectors is $14.66 per hour and they will not increase the hourly rate in year two and three of the contract.

SUMMARY: Amount: $942,317 annually ($2,826,951 over 3 years)  
Source of Funds: Revenue Fund  
Operating Budget: 2013 through 2016 Operating Budgets  
Capital Project #: N/A  
Master Plan Status: N/A  
Other Fund Sources: N/A  
Duration of Contract: Three Years  
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board of Commissioners of the Delaware River Port Authority authorizes staff to negotiate a three (3) year contract with LAZ Parking/Cofiroute for the use of temporary toll collectors (weekdays, part-time toll collectors (weekends and holidays) The total cost of the agreement for three years is not to exceed $2,826,951; and be it further

RESOLVED: The Chair, Vice Chair and the Chief Executive Officer must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of the DRPA. If such agreements, contracts, or other documents have been approved by the Chair, Vice Chair and Chief Executive Officer and if thereafter, either the Chair or Vice Chair is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of DRPA along with the Chief Executive Officer. If both the Chair and Vice Chair are absent or unavailable and if it is necessary to execute the said document(s) while they are absent or unavailable, then the Chief Executive Officer shall execute such documents on behalf of DRPA.

SUMMARY: Amount: $942,317 annually ($2,826,951 over 3 years)
Source of Funds: Revenue Fund
Operating Budget: 2013 through 2016 Operating Budgets
Capital Project #: N/A
Master Plan Status: N/A
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Other Parties Involved: N/A