SUMMARY STATEMENT

ITEM NO.: DRPA-13-067  SUBJECT: Consideration of Pending DRPA Contracts (Between $25,000 and $100,000)

COMMITTEE: New Business

COMMITTEE MEETING DATE: N/A

BOARD ACTION DATE: May 15, 2013

PROPOSAL: That the Board consider authorizing staff to enter into contracts as shown on the Attachment to this Resolution.

PURPOSE: To permit staff to continue and maintain DRPA operations in a safe and orderly manner.

BACKGROUND: At the Meeting held August 18, 2010 the DRPA Commission adopted Resolution 10-046 providing that all DRPA contracts must be adopted at an open meeting of the DRPA Board. The Board proposed modifications to that Resolution at its meeting of September 15, 2010; specifically that all contracts between $25,000 and $100,000 be brought to the Board for approval. The contracts are listed on the Attachment hereto with the understanding that the Board may be willing to consider all of these contracts at one time, but if any member of the Board wishes to remove any one or more items from the list for separate consideration, each member will have that privilege.

SUMMARY:

- Amount: N/A
- Source of Funds: See Attached List
- Capital Project #: N/A
- Operating Budget: N/A
- Master Plan Status: N/A
- Other Fund Sources: N/A
- Duration of Contract: N/A
- Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes and directs that subject to approval by counsel and the Chief Executive Officer, staff proceed to negotiate and enter into the contracts listed on the Attachment hereto.

SUMMARY:
- Amount: N/A
- Source of Funds: See Attached List
- Capital Project #: N/A
- Operating Budget: N/A
- Master Plan Status: N/A
- Other Fund Sources: N/A
- Duration of Contract: N/A
- Other Parties Involved: N/A
<table>
<thead>
<tr>
<th>Item #</th>
<th>Vendor/Contractor</th>
<th>Description</th>
<th>Amount</th>
<th>Procurement Method</th>
<th>Bids Received</th>
<th>Bid Amounts</th>
<th>Source of Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Cybertech, Inc.</td>
<td>Purchase fifty (50) Toll Receipt Printers to support the DRPA’s Toll System Equipment Upgrade project for all bridge facilities.</td>
<td>$75,250.00</td>
<td>Sole Source Provider - see attached Sole Source Justification Memo marked as Exhibit “1”.</td>
<td>1. Cybertech, Inc. Horsham, PA</td>
<td>$75,250.00</td>
<td>General Fund</td>
</tr>
<tr>
<td>2</td>
<td>Radiant Communications Corp.</td>
<td>Purchase fifty-four (54) Fiber Optic Transmitters and Receivers to support the DRPA’s Toll System Equipment Upgrade project for all bridge facilities.</td>
<td>$64,692.00</td>
<td>Sole Source Provider - see attached Sole Source Justification Memo marked as Exhibit “2”.</td>
<td>1. Radiant Communications Corp. South Plainfield, NJ</td>
<td>$64,692.00</td>
<td>General Fund</td>
</tr>
<tr>
<td>3</td>
<td>Hewlett Packard</td>
<td>Purchase thirty-four (34) Hard Drives for additional storage requirements, and 1-year 24/7 support.</td>
<td>$26,258.54</td>
<td>State of New Jersey WSCA Contract #M-0483, Vendor Award #70262.</td>
<td>1. Hewlett Packard Omaha, NE</td>
<td>$26,258.54</td>
<td>Revenue Fund</td>
</tr>
</tbody>
</table>
MEMORANDUM

DELARWRE RIVER PORT AUTHORITY
of Pennsylvania & New Jersey

To: John T. Hanson, Chief Financial Officer
From: Kevin A. La Marca, Director, Information Services
Subject: Solo Source Approval – Cybertech, Inc., Horsham, PA
Date: April 30, 2013

Background: Various components of the DIPPA’s Toll System are in need of upgrade and replacement. The existing equipment, used for the Ventrol Environmenet System (VEG), the truck detectors, and receipt printers used for manual toll collection, have reached their end of life. These components can no longer be supported or replaced by our vendor, TransCore, as well as they are no longer available in the market. The Video Enforcement System, transmitters and receipt printers are revenue generators and need to be in continuous operation 24/7/365 year 1 year. Therefore, it is imperative that these components be replaced.

Justification for Proprietary/Solo Source: TransCore, the DIPPA’s Toll System maintenance provider, has Cybertech receipt printers for their upgraded VEG system. The existing equipment has been operating for approximately 19 years with limited issue over that same period. Any other equipment that has not been maintained by TransCore will require additional development beyond the above mentioned services resulting in additional cost and time while TransCore works to certify the equipment. If the equipment is found to be unrecognizable, TransCore could lose maintenance of the equipment going forward.

The Cybertech receipt printer used for the Toll System ranges from a range of components designed to the current technology and possess printer. The upgrade will be transparent to the toll operators. The new equipment plug seamlessly, without any retrofitting components and has a one year warranty on parts and labor. Cybertech’s receipt printer is a trusted and experienced vendor in the Toll Industry. It should be noted that Cybertech only sells directly to end-users and not through distribution.

Cost:
Receipt printers: we have received quotes from both TransCore, $93,000 and Direct from Cybertech, $75,360. Purchasing direct from Cybertech will give the DIPPA approval savings of $17,640. The new Video Environmenet System product is sold direct by Cybertech, nor through distribution.

This is approved 2013 Capital Budget Item under project 111339.

Kevin A. La Marca, Director, IS
John Hanson, CFO
John J. Maltheussen, CEO

Exhibit "1"
MEMORANDUM

DELAWARE RIVER PORT AUTHORITY
of Pennsylvania & New Jersey

To: John T. Henson, Chief Financial Officer
From: Kevin A. La Marca, Director, Information Services
Subject: Site Source Approval – Radiant Communications Corp., 5 Plainfield, N.
Date: April 30, 2013

Background: Various components of the DRPA’s Toll System are in need of upgrade and replacement. The first media converters and some Video Decoder/Encoder System (VDES) face obsolescence, and network protocols are for central toll collectors have reached their end of life. These components can no longer be supported or repaired by our vendor, TransCom, as well as they are no longer available in the market. The Video Encoder System, telecommunications network, and network printers are now in generators and need to be continuously operated 24/7/365 days a year. Therefore, it is important that these components be replaced.

Justification for Proprietary-Safe Source: TransCom, for the DRPA’s Toll System maintenance provider, has recommended Radiant media converters for this upgrade. The media components are also using protocols which have been operating for approximately 15 years with Radiant but have not yet been replaced. Any other equipment has been removed by TransCom and installed with all updated software releases before and beyond TransCom’s normal maintenance schedule. This additional effort is necessary in the current year while TransCom works to uniformly upgrade all equipment.

The new Radiant media converters are digital, come with a 5-year warranty, 24/7 tech support, and guaranteed 24-hour replacement part delivery. Radiant Communications Corporation’s video, audio and communication systems are supported by cable television companies, broadcast television networks, telecommunications firms, governmental agencies, and others.

Thanks:
We have received quotes from the above-mentioned providers, and the total cost is $140,000. The project will begin in May 2013 and complete in June 2013. Purchasing directly from Radiant will save the DRPA over $30,000. This form or sale source selection process is valid during the contract period.

I request approval to proceed with the project.

John Henson, CFO
John J. Maheusen, CEO

Exhibit "A"