PROPOSAL: That the Board authorizes staff to negotiate a contract with ePlus Technology, Inc., for an amount not to exceed $497,000.00 for the procurement and installation of new components for the Hewlett Packard Storage Area Network (SAN) and backup/restore environment. This purchase is provided with pricing under the State of New Jersey WSCA Contract #70262.

PURPOSE: To provide the Authority with new components to support the Authority’s critical applications.

BACKGROUND: In 2004, the DRPA entered into an agreement to purchase a Hewlett Packard (HP) storage area network. Prior to that purchase, all Authority data was being stored and managed using direct attached storage on each individual server. This method was very inefficient and ineffective both from a cost and management perspective. By purchasing the SAN we were able to consolidate our data thereby improving the management of our storage in addition to streamlining our backup and restore capabilities.

At this time, some of the equipment has outlived its useful life and it is now necessary to refresh some of that equipment. As the current equipment ages, maintenance and individual component replacement costs are increasing dramatically every year. Because of the obvious criticality in maintaining a working and viable storage and backup network the Authority must proceed with this necessary upgrade. The upgrade will supply the Authority with the latest hardware and software components, provide improved redundancy of its critical data and drastically reduce support costs over the next five (5) years. It will also put us in a good position for future expansion.
Staff therefore recommends, negotiating a contract with ePlus Technology, Inc., who have supplied pricing under the State of New Jersey WSCA Contract #70262 for an amount not to exceed $497,000.00 for the procurement and installation of new components for the Hewlett Packard Storage Area Network (SAN) and backup/restore environment.

SUMMARY: Amount: $497,000.00
Source of Funds: 2010 Revenue Bonds (Series D)
Capital Project #: TE1202 and T11004
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: N/A
Other Parties Involved: N/A
RESOLUTION

RESOLVED: That the Board authorizes staff to negotiate a contract with ePlus Technology for an amount not to exceed $497,000.00 for the procurement and installation of new components for the Hewlett Packard Storage Area Network (SAN) and backup/restore environment; and be it further

RESOLVED: The Chair, Vice Chair and the Chief Executive Officer must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of the DRPA. If such agreements, contracts, or other documents have been approved by the Chair, Vice Chair and Chief Executive Officer and if thereafter either the Chair or Vice Chair is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of DRPA along with the Chief Executive Officer. If both the Chair and Vice Chair are absent or unavailable, and if it is necessary to execute the said document(s) while they are absent or unavailable, then the Chief Executive Officer shall execute such documents on behalf of DRPA.

SUMMARY: Amount: $497,000.00
Source of Funds: 2010 Revenue Bonds (Series D)
Capital Project #: TE1202 and T11004
Operating Budget: N/A
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: N/A
Other Parties Involved: N/A

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Information Services