SUMMARY STATEMENT

ITEM NO.     SUBJECT: Procurement and Delivery of Highway Rock Salt for DRPA and PATCO Facilities

COMMITTEE: Operations and Maintenance

COMMITTEE MEETING DATE: November 17, 2010

BOARD ACTION DATE: December 15, 2010

PROPOSAL: That the Board authorizes staff to negotiate a contract with International Salt Company to purchase 4600 tons of highway rock salt.

Amount: $289,570.00 - not to exceed

Contractor: International Salt Company, Clarks Summit, PA

PURPOSE: To allow DRPA and PATCO to have the necessary supply of rock salt to clear the bridges, highways and parking lots during the 2011 winter season.

BACKGROUND: The DRPA utilizes rock salt during the winter months at the Commodore Barry, Walt Whitman, Benjamin Franklin and Betsy Ross Bridges and PATCO facilities. The rock salt is used for the bridge roadways in addition to the highways, ramps, PATCO parking lots and access roads that are part of its operations.

The DRPA Purchasing Department will be utilizing the New Jersey State Contract for the purchase of rock salt. DRPA and PATCO have traditionally utilized state contracts to take advantage of bulk pricing with the cooperative purchasing requirements of other state authorities. The NJ State Contract provides the lowest overall cost to the DRPA and PATCO for its rock salt requirements. For 2011 the price per ton has been negotiated and reduced by 3% or $2.00/ton. The NJ State Contract price is also 5% or $3.34/ton less than the Pennsylvania State Contract.

SUMMARY: Amount: $289,570.00
Source of Funds: Revenue Fund
Capital Project #: N/A
Operating Budget: 2011
Master Plan Status: N/A
Other Fund Sources: N/A
Duration of Contract: January 1, 2011 to December 31, 2011.
RESOLVED: That the Board authorizes staff to negotiate a contract with International Salt Company for the purchase of 4600 tons of roadway rock salt that will be distributed to DRPA’s four bridges and PATCO facilities for use on the bridges, highways and parking lots for a period of one (1) year, as per attached Summary Statement for a total amount not to exceed $289,570.00 during this period; and be it further

RESOLVED: The Chair, Vice Chair and the Chief Executive Officer must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of DRPA and PATCO. If such agreements, contracts, or other documents have been approved by the Chair, Vice Chair and Chief Executive Officer, and if thereafter, either the Chair or Vice Chair is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of DRPA and PATCO, along with the Chief Executive Officer. If both the Chair and Vice Chair are absent or unavailable, and if it is necessary to execute the said document(s) while they are absent or unavailable, then the Chief Executive Officer shall execute such documents on behalf of DRPA and PATCO.

SUMMARY: Amount: $289,570.00 Source of Funds: Revenue Fund Capital Project #: N/A Operating Budget: 2011 Master Plan Status: N/A Other Fund Sources: N/A Duration of Contract: January 1, 2011 to December 31, 2011 Other Parties Involved: N/A