SUMMARY STATEMENT

ITEM NO.    SUBJECT: HP Servers/Sun Replacement

COMMITTEE: Finance Committee

COMMITTEE MEETING DATE: April 16, 2008

BOARD ACTION DATE: May 21, 2008

PROPOSAL: That the Board authorizes staff to negotiate a contract with Hewlett Packard (HP) in an amount not to exceed $442,200.95 for the purchase of new servers and related services.

PURPOSE: To provide the Authority with new servers to support the Authority’s critical applications and to migrate those applications from the current environment.

BACKGROUND: In 2001, the DRPA entered into a purchase agreement with Sun Microsystems for the purchase of a Sun server environment to host our Banner, Paybase, Senior Citizen, Fleet Management and BEAST (Public Safety) applications. Over the years, the equipment has reached its end-of-life and the operating costs to support this environment have continued to skyrocket.

In an effort to avoid the increasing expense of supporting the Sun servers, IS management contacted Hewlett Packard (HP) for a replacement solution. The solution recommended includes the latest state-of-the-art servers, installation and conversion, training, maintenance and support. The cost of the proposal also includes 3 years of maintenance and support from HP.

The proposal received from HP was done under what HP calls “Big Deal”. The pricing within the proposal reflects discounts greater than the State of NJ/Western States Contracting Alliance (WSCA) and Federal GSA. The pricing covers all hardware, software, application migration, training, maintenance and support. A breakdown of the Federal and State HP contract pricing is as follows:

- Off-Contract (Big Deal): $442,200.95
- Federal GSA Pricing: $536,626.46
- WSCA Contract Pricing: $505,198.92
Staff therefore recommends, negotiating a contract with HP in an amount not to exceed $442,200.95 for the purchase of new servers and related services.

**SUMMARY:**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$442,200.95</th>
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<tbody>
<tr>
<td>Source of Funds</td>
<td>General Fund</td>
</tr>
<tr>
<td>Capital Project #:</td>
<td>TE0804</td>
</tr>
<tr>
<td>Operating Budget:</td>
<td>N/A</td>
</tr>
<tr>
<td>Master Plan Status:</td>
<td>Pending</td>
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<tr>
<td>Other Fund Sources:</td>
<td>N/A</td>
</tr>
<tr>
<td>Duration of Contract:</td>
<td>3 years</td>
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<td>Other Parties Involved:</td>
<td>N/A</td>
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RESOLUTION

RESOLVED: That the Board authorizes staff to negotiate a contract with Hewlett Packard in an amount not to exceed $442,200.95 for the purchase of new servers; and be it further

RESOLVED: The Chair, Vice Chair and the Chief Executive Officer must approve and are hereby authorized to approve and execute all necessary agreements, contracts, or other documents on behalf of the DRPA. If such agreements, contracts, or other documents have been approved by the Chair, Vice Chair and Chief Executive Officer and if thereafter either the Chair or Vice Chair is absent or unavailable, the remaining Officer may execute the said document(s) on behalf of DRPA along with the Chief Executive Officer. If both the Chair and Vice Chair are absent or unavailable, and if it is necessary to execute the said document(s) while they are absent or unavailable, then the Chief Executive Officer shall execute such documents on behalf of DRPA.

SUMMARY: Amount: $442,200.95
Source of Funds: General Fund
Capital Project #: TE0804
Operating Budget: N/A
Master Plan Status: Pending
Other Fund Sources: N/A
Duration of Contract: 3 years
Other Parties Involved: N/A

KAL
Information Services