

OBD&EO

News Alert



A Delaware River Port Authority/Port Authority Transit Corporation
Office of Business Development & Equal Opportunity Publication

Celebrating Hispanic Heritage Month

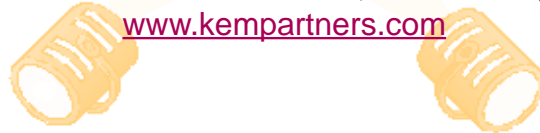
*September
2011*

Spotlight

Keating Environmental Management, Inc.

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CONTENTS

Spotlight	1
EBSA Rule	2,3
DRPA Annual Contracts	4
PATCO Annual Contracts	5
Upcoming Purchasing	6
Events Schedule	7
Information Corner	8

Keating Environmental Management Inc. is a full-service environmental management, engineering, geology, remedial action services, energy and sustainability solutions firm that has been in business for over 20 years. Keating Environmental provides its services to a broad spectrum of private, governmental and institutional clients.

In 2009, following a 15 year career as an attorney with Region III of the US Environmental Protection Agency, Sarah Keating became the CEO and Chairman of the Board of Directors of Keating Environmental Management, Inc. Under Sarah's leadership, the firm significantly expanded its scope of services and geographical focus. Sarah was recently recognized by Main Line Today magazine as one of the 24 women "making an impact locally and beyond". The company has been involved in a number of landmark projects within the Delaware Valley including SugarHouse Casino and the redevelopment of the 30th Street US Postal Facility.

The company's personnel maintain registrations and certifications in a wide range of specialties including: Professional Engineer and Geologist, New Jersey Licensed Site Remediation Professional (LSRP), LEED Accredited Professional, Certified Energy Manager and Certified Building Commissioning Professional as well as Federal and State licenses for asbestos. Keating Environmental is a certified Woman-Owned Business (WBE) by the City of Philadelphia, the Commonwealth of Pennsylvania and the State of New Jersey as well as the Women's Business Enterprise National Council (WBENC).

"WE VALUE DIVERSITY"

US Labor Department's EBSA to re-propose rule on definition of a fiduciary

Additional time ensures strongest possible protections for retirement savers, business owners

(Re-printed with permission from the Dept. of Labor)

The U.S. Department of Labor's Employee Benefits Security Administration will re-propose its rule on the definition of a fiduciary. Consistent with the president's January executive order on regulation, the re-proposal is designed to inform judgments, ensure an open exchange of views and protect consumers while avoiding unjustified costs and burdens. When finalized, this important consumer protection initiative will safeguard workers who are saving for retirement as well as the businesses that provide retirement plans to America's working men and women. The decision to re-propose is in part a response to requests from the public, including members of Congress, that the agency allow an opportunity for more input on the rule.

The decision to re-propose means that this important consumer protection initiative will benefit from additional input, review and consideration. The agency agrees with stakeholders and lawmakers that more public input and greater research will strengthen the rule. This extended input will supplement more than 260 written public comments already received, as well as two days of open hearings and more than three dozen

individual meetings with interested parties held by the agency.

Consistent with the president's executive order, the extended rulemaking process also will ensure that the public receives a full opportunity to review the agency's updated economic analysis and revisions of the rule. EBSA will continue to coordinate closely with the Securities and Exchange Commission and the Commodity Futures Trading Commission to ensure that this effort is harmonized with other ongoing rulemakings.

Specifically, the agency anticipates revising provisions of the rule including, but not restricted to, clarifying that fiduciary advice is limited to individualized advice directed to specific parties, responding to concerns about the application of the regulation to routine appraisals and clarifying the limits of the rule's application to arm's length commercial transactions, such as swap transactions.

continued on Page 3

US Labor Department's EBSA to re-propose rule on definition of a fiduciary

continued from Page 2

Also anticipated are exemptions addressing concerns about the impact of the new regulation on the current fee practices of brokers and advisers, and clarifying the continued applicability of exemptions that have long been in existence that allow brokers to receive commissions in connection with mutual funds, stocks and insurance products. The agency will carefully craft new or amended exemptions that can best preserve beneficial fee practices, while at the same time protecting plan participants and individual retirement account owners from abusive practices and conflicted advice.

The agency is seeking to amend a 1975 regulation, which defines when a person providing investment advice becomes a fiduciary under the Employee Retirement Income Security Act, in order to adapt the rule to the current retirement marketplace. The proposal's goal is to ensure that potential conflicts of interest among

advisers are not allowed to compromise the quality of investment advice that millions of American workers rely on, so they can retire with the dignity that they have worked hard to achieve.

The new proposed rule is expected to be issued in early 2012. Learn more about the importance of providing protections for retirement savers by visiting EBSA's website at <http://www.dol.gov/ebsa/regs/cmt-1210-AB32.html>.



ANNUAL CONTRACT LISTINGS



Most annual procurement for goods (non-professional services) at the **DRPA** are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor's performance has been satisfactory, a **DRPA** Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the **DRPA**, the **DRPA** will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Acting Manager, Procurement & Stores, DRPA/PATCO at (856) 968-2163.

(continued on page 5)

2011 Annual Contracts for DRPA

SERVICE PRODUCTS

CONTRACT STATUS

Trash Removal (Solid, Non-Hazardous) for DRPA	DRPA may exercise its 3 rd year option in July 2013 .
Emergency Generator Maintenance for DRPA	Bid Process - This purchase will be up for competitive bid in March 2012 .
Lubricants for Bulk Storage Dispensing System for DRPA	DRPA may exercise its 2 nd year option in September 2012 .
Hazardous Waste Removal for DRPA / PATCO	DRPA may exercise its 3 rd year option in March 2013 .
Office Supplies Products for DRPA / PATCO	DRPA may exercise its 2 nd year option in November 2011 .
Unleaded Gasoline, Diesel Fuel, & #2 Heating Oil for DRPA / PATCO	DRPA may exercise its 2 nd year option in May 2012 .
Fuel Tank Maintenance for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in October 2011 .
Traffic Cones for DRPA	DRPA may exercise its 2 nd year option in October 2011 .
Moveable Maintenance Platform Maintenance	Bid Process - This purchase will be up for competitive bid in November 2011 .
Extermination Services for DRPA	Bid Process - This purchase will be up for competitive bid in February 2012 .
Prescription Safety Glasses for DRPA	DRPA may exercise its 2 nd year option in October 2011 .
Measure to Fit Police Uniforms for DRPA / PATCO	DRPA may exercise its 2 nd year option in August 2011 .
One Year Supply Bottled Water for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in February 2012 .
Office Paper Products DRPA / PATCO	DRPA/PATCO may exercise its 2 nd year option in October 2011 .



List of Annual Contracts for PATCO

For your information, we are providing you with a list of annual contracts for **PATCO**, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, **PATCO** at (856) 772-6914 or Susan Squillace, Acting Manager, Procurement, Records and Stores at (856) 968-2142.

SERVICE PRODUCTS

EXPIRATION DATE

Rental of Uniforms, Uniform Lockers,..... June 2012
Door & Floor Mats, Laundry and Cleaning

Industrial Refuse Disposal Services for PATCO..... September 2013
Lindenwold Maintenance Facility

Landscaping Maintenance for PATCO December 2011

Pest Control and Exterminating at PATCO..... January 2012

Upcoming Purchases for 2011

for DRPA

Nothing to Report

Questions regarding these or any other **DRPA** Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.



for PATCO

Purchase a New Self-contained Vacuum Excavator, Trailer Mounted
Replace PATCO Lindenwold Shop HVAC System – Finance and Safety Offices – Design/Build/Install

Questions regarding these or any other **PATCO** Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.

The following events are being hosted by the Women's Business Development Center (WBDC)
1315 Walnut Street, Suite 1116,
Phila., PA 19107-4711.

Pre-registration is required for all events listed, for more information please call (215)790-WBDC (9232) or fax (215)790-9231 or visit them on the web at www.womensbdc.org.

Orientation and Business Assessment Workshop – **Date:** Thursday, October 6, Wednesday, November 9, and Thursday, December 1, 2011 **Time:** 6:00pm – 7:30pm, **Cost: Free** – this workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources and meet other women business owners.

Family Child Care Entrepreneur Program – **Date:** Mondays, October 3 – November 28, 2011, **Time:** 6:15pm – 9:00pm, **Cost:** \$59 – an entrepreneurial training program designed to help you explore and understand the realities of running a profitable family child care business.

JumpStart: Before You Start – **Date:** Thursday, October 13, 2011, **Time:** 5:45pm – 9:00pm, **Cost:** \$35 – the workshop will help participants assess their risks, financial issues, and commitment; evaluate their potential as entrepreneurs; and help them analyze their business skills and business ideas.

JumpStart: Market Research – **Date:** Thursday, October 20, 2011, **Time:** 6:00pm – 9:00pm, **Cost:** \$35 – the workshop will teach prospective business owners how to assess the feasibility of their business ideas. Market Research can be taken individually or as part of the JumpStart workshop series which runs on 5 Thursday nights, from October 13 – November 10, 2011.

JumpStart: Financial Analysis – **Date:** Thursday, October 27, 2011, **Time:** 6:00pm – 9:00pm, **Cost:** \$35 – The workshop provides prospective business owners financial basics critical to business success. Financial Analysis can be taken individually or as part of the JumpStart workshop series which runs on 5 Thursday nights, from October 13 – November 10, 2011.

JumpStart: The Business Plan – **Date:** Thursday, November 3, 2011, **Time:** 6:00pm – 9:00pm, **Cost:** \$35 – this workshop helps prospective business owners plan for growth and profitability. The Business Plan can be taken individually or as part of the JumpStart workshop series which runs on 5 Thursday nights, from October 13 – November 10, 2011.

JumpStart: Business Launch – **Date:** Thursday, November 10, 2011, **Time:** 6:00pm – 9:00pm, **Cost:** \$35 – understand the legal, financial, insurance, employment and tax issues of starting a business. Business Launch can be taken individually or as part of the JumpStart workshop series which runs on 5 Thursday nights, from October 13 – November 10, 2011.

Finding Your Funding – **Date:** Monday, December 5, 2011, **Time:** 6:00pm – 8:00pm, **Cost:** \$10, provides valuable information on financing options for your business.



OBD&EO Information Corner

- ☞ All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.
- ☞ Don't forget to visit OBD&EO's web site at www.drpa.org/obdeo for contract opportunities and other important information.
- ☞ For upcoming events visit the **Other Events of Interest** section of our website.
- ☞ Our next edition of *News Alert* will be published on or about:
 - December 30, 2011
 - March 30, 2012
 - June 30, 2012

Office of Business Development & Equal Opportunity

Mission Statement:

A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO's News Alert may be directed to:

(856) 968-2266 or (215) 218-3750 ext. 2266

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