Stokes Advertising is a multi-media firm with over 20 years experience. Headed by founder and president, Joanne Stokes, this successful WBE (Woman-owned Business Enterprise) has distinguished itself as one of New Jersey’s top multi-media firms servicing the engineering, architecture, and construction industries.

The construction division operates under the name JMS Visual Communications, and provides construction video and photo documentation, and project-end training videos. The Stokes Advertising artistic staff specializes in print media, graphic design, marketing, public relations, branding, website design and development, and photography.

Stokes Advertising has had the pleasure of working directly with leaders in the transportation, construction, pharmaceutical and marketing fields. Stokes has worked for PB Americas; AECOM; Gannett Fleming; Michael Baker; Jacobs Engineering, HNTB, and many other prestigious engineering firms. Some of its high profile jobs include the NJ Turnpike Widening 6-9 and the NJ DOT Routes 52, 36, and 17, respectively.

In the area of video documentaries and public outreach, many of your industry peers are already benefiting from the services of Stokes Advertising. Stokes invites you to join them. Stokes is WBE/DBE/SBE/ESBE certified. If you would like to contact Joanne Stokes directly, she may be reached at (609) 859-8400 or via email at joanne@stokesadvertising.com.

“WE VALUE DIVERSITY”
The U.S. Department of Labor’s Employment and Training Administration has launched a Web portal to help job seekers match their current skills to new careers and find out what training is needed to transition from one job to another. This new online tool is called “mySkills myFuture” and can be accessed at http://www.myskillsmyfuture.org. Users will be able to view local job postings and locate training and education providers. They also will be able to find descriptions, salary information and common job tasks associated with a new occupation.

The new site’s features include:

- Detailed information about occupational skills that can be transferred from one job to another.
- A side-by-side comparison chart of likely skill gaps from one occupation to another.
- Links to local training programs that are available to help fill skill and knowledge gaps.

Additionally, users will be able to find opportunities for short-term training programs provided by local community colleges and other postsecondary schools. They can find career-specific details about obtaining credentials such as certifications, licenses and apprenticeships. Users also will be able to view and apply for open job postings available by ZIP code or state. Job listings are from a national database and will be updated daily.

mySkills myFuture includes an integrated help system with page-by-page instructions and videos to enhance the user experience. The online program is based on data from the U.S. Department of Labor’s Occupational Information Network, known as O*NET, and the National Labor Exchange. Data from O*NET includes the required knowledge, skills and abilities for more than 900 occupations, which helps identify transferable skills and skill gaps among different occupations. The National Labor Exchange is a service of DirectEmployers Association, a nonprofit consortium of more than 550 leading U.S. corporations.
Career Videos for America’s Job Seekers challenge featured on new government-wide website

The U.S. Department of Labor announced the addition of the Career Videos for America’s Job Seekers to a new federal government-wide site, http://www.challenge.gov. The online platform invites the public to help solve our nation’s most pressing problems.

The Career Videos for America’s Job Seekers challenge is designed to engage the public in creating brief videos that show the day-to-day work of 15 growing occupations. The department will use the videos to inform job seekers about opportunities available in these fields. The top video in each category will receive a $1,000 cash prize.

The new “Challenge” site showcases challenges and competitions throughout the federal government. It is the latest milestone in the administration’s commitment to use prizes and challenges to spur innovation. Public input and participation are often the best ways to generate solutions. Increasing awareness of good jobs — as is the case with the department’s video challenge — is just one example of how the new site will help the government solve problems with public input.

To enter the Career Videos for America’s Job Seekers Challenge, visit http://www.dol.gov/videochallenge

LIST OF ANNUAL CONTRACTS

Most annual procurement for goods (non-professional services) at the DRPA are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor’s performance has been satisfactory, a DRPA Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the DRPA, the DRPA will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Purchasing Agent, at (856) 968-2163.

(continued on page 4)

“WE VALUE DIVERSITY”
## 2010 Annual Contracts for DRPA

### Service Products

<table>
<thead>
<tr>
<th>Service Product</th>
<th>Contract Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trash Removal (Solid, Non-Hazardous) for DRPA</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>February 2011</strong>.</td>
</tr>
<tr>
<td>Emergency Generator Maintenance for DRPA</td>
<td>DRPA may exercise its 2nd year option in <strong>May 2011</strong>.</td>
</tr>
<tr>
<td>Lubricants for Bulk Storage Dispensing System for DRPA</td>
<td>DRPA may exercise its 2nd year option in <strong>December 2010</strong>.</td>
</tr>
<tr>
<td>Hazardous Waste Removal for DRPA / PATCO</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>February 2011</strong>.</td>
</tr>
<tr>
<td>Office Supplies Products for DRPA / PATCO</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>October 2010</strong>.</td>
</tr>
<tr>
<td>Unleaded Gasoline, Diesel Fuel, &amp; #2 Heating Oil for DRPA / PATCO</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>February 2011</strong>.</td>
</tr>
<tr>
<td>Fuel Tank Maintenance for DRPA / PATCO</td>
<td>DRPA may exercise its 2nd year option in <strong>August 2011</strong>.</td>
</tr>
<tr>
<td>Traffic Cones for DRPA</td>
<td>DRPA may exercise its 2nd year option in <strong>June 2011</strong>.</td>
</tr>
<tr>
<td>Moveable Maintenance Platform Maintenance</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>September 2011</strong>.</td>
</tr>
<tr>
<td>Extermination Services for DRPA</td>
<td>DRPA may exercise its 2nd year option in <strong>June 2011</strong>.</td>
</tr>
<tr>
<td>Prescription Safety Glasses for DRPA</td>
<td>DRPA may exercise its 2nd year option in <strong>June 2011</strong>.</td>
</tr>
<tr>
<td>Made to Measure Police Uniforms for DRPA / PATCO</td>
<td>Bid Process - This purchase will be up for competitive bid in <strong>October 2010</strong>.</td>
</tr>
<tr>
<td>One Year Supply Bottled Water for DRPA / PATCO</td>
<td>DRPA/PATCO may exercise its 2nd year option in <strong>February 2011</strong>.</td>
</tr>
<tr>
<td>Office Paper Products DRPA / PATCO</td>
<td>DRPA/PATCO may exercise its 2nd year option in <strong>August 2011</strong>.</td>
</tr>
</tbody>
</table>

**“WE VALUE DIVERSITY”**
List of Annual Contracts for PATCO

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, PATCO at (856) 772-6914 or Stephen Suder, Manager, Procurement, Records and Stores at (856) 968-2142.

<table>
<thead>
<tr>
<th>Service Products</th>
<th>Expiration Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial Refuse Disposal Services for PATCO</td>
<td>July 2011</td>
</tr>
<tr>
<td>Lindenwold Maintenance Facility</td>
<td></td>
</tr>
<tr>
<td>Landscaping Maintenance for PATCO</td>
<td>December 2011</td>
</tr>
<tr>
<td>Pest Control and Exterminating at PATCO</td>
<td>January 2012</td>
</tr>
</tbody>
</table>

Upcoming Purchases for 2010

for DRPA

Nothing to Report

Questions regarding these or any other DRPA Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.

for PATCO

Procurement and Delivery of PATCO Trailblazer Signs and ‘U’ Post Supports (FTA)

Concrete Paving at M&W Building – Lindenwold Shop

Procurement and Delivery of Trash Receptacles (FTA)

50’ Hydraulic Articulating Overcenter Aerial Device

Questions regarding these or any other PATCO Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.

“WE VALUE DIVERSITY”
OBD&EO Information Corner

All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.

Don’t forget to visit OBD&EO’s web site at www.drpa.org/obdeo for contract opportunities and other important information.

For upcoming events visit the Other Events of Interest section of our website.

Our next edition of News Alert will be published on or about

- December 30, 2010
- March 31, 2011
- June 30, 2011

Office of Business Development & Equal Opportunity

Mission Statement:
A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO’s News Alert may be directed to:
(856) 968-2266 or (215) 218-3750 ext. 2266

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