

OBD&EO

News Alert



A Delaware River Port Authority/Port Authority Transit Corporation
Office of Business Development & Equal Opportunity Publication

Celebrating Women's History Month

**March
2012**

Spotlight

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www.drpa.org/obdeo

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BABS Engineering, P.C. (BABS) was founded in 1996 by Mr. Babatunde Adewunmi, PE,LS,RA to provide Engineering Services. Since then, BABS has been offering Architectural, Engineering, Planning, and Surveying Services to both the Public and Private entities. In addition to these technical services, BABS also offers Construction and Facility Maintenance Services. Our staffs wealth of knowledge and experiences provides an environment where projects are progressed from conceptual to final design. BABS prides itself on the ability of its staff to provide quality design and other services, under budget at the satisfaction of the client.

BABS expertise include:

- Architectural Services-Building Design, Additions and Renovation, Site Development
- Project Management-Project Coordination, Design Professional Coordination, Construction Management
- Engineering Services-Civil/Highway Design, Geotechnical
- Engineering,Hydrology/Hydraulic Design, Pavement Design, Structural and Traffic Engineering
- Planning Services-Site Plan Applications, Subdivision Applications, Zoning Evaluation
- Construction Services-New Residential and Commercial Construction, Additions and Renovations to Existing Residential and Commercial Construction
- Surveying Services-Property Survey, Subdivision Design, Topographic Survey/ Mapping
- Facility Maintenance Services-Repair Facilities, Janitorial Services and Supplies
- Certifications include-Disadvantaged Business Enterprise (**DBE**) with NJ Transit, NJ Dept. of Transportation, and The Port Authority of NY & NJ, Minority Business Enterprise (**MBE**) with State of NJ and The Port Authority of NY & NJ

“WE VALUE DIVERSITY”

Delaware River Port Authority
Policy Statement
(26.1, 26.23)

The Delaware River Port Authority (DRPA) opposes unlawful discrimination of any kind. The DRPA is an Equal Employment Opportunity Employer/Contractor, and is firmly committed to providing equal employment and business opportunities for all persons.

The Delaware River Port Authority receives Federal financial assistance from the Department of Transportation, Federal Transit Administration (FTA), and as a condition of receiving this assistance, the Delaware River Port Authority has signed an assurance that it will comply with 49 CFR Part 26. Accordingly, the Delaware River Port Authority has established a Disadvantaged Business Enterprise program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Our program is narrowly tailored in accordance with applicable law.

Toni P. Brown, Chief Administrative Officer at the Delaware River Port Authority, has been delegated to serve as the Disadvantaged Business Enterprise Liaison Officer (DBELO) for the Delaware River Port Authority. As the DBELO, Ms. Brown is responsible for implementing all aspects of the Delaware River Port Authority's DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the Delaware River Port Authority in its financial assistance agreements with the Department of Transportation.

The Delaware River Port Authority has disseminated this policy statement to its Board of Commissioners and all appropriate departments throughout our agency. We distribute our policy statement to the DBE and non-DBE business communities that perform work on DOT-assisted contracts or who may have an interest in performing work for us in the future. We include the statement in all bid and proposal documents, and also distribute copies of it to the bidders and proposers at all pre-bid/pre-proposal meetings for FTA-assisted projects. The statement is published in our quarterly newsletter, and can be found on our website. Information about our DBE program may also be obtained by contacting the Delaware River Port Authority's Office of Business Development & Equal Opportunity at (856) 968-2270 or (215) 218-3750, extension 2270. You may access the Office of Business Development & Equal Opportunity's link directly at www.drpa.org/obdeo.



John J. Matheussen
Chief Executive Officer DRPA
President PATCO

Date: 01/20/2012

SBA to Honor Small Businesses at National Small Business Week May 20-22 in Washington, D.C.

Event Features Awards, Forums and the Naming of National Small Business Person of the Year – Events Open to the Public

(Reprinted with permission from the SBA)

The nation's top entrepreneurs will be honored at the U.S. Small Business Administration's National Small Business Week events May 20-22 in Washington, D.C. A series of award ceremonies, small business events and educational forums will mark the 59th anniversary of the agency and the 49th annual proclamation of National Small Business Week.

National Small Business Week is cosponsored by the SCORE Association as well as numerous corporate and trade sponsors to be announced. More than 100 outstanding small business owners from across the country will receive awards while gathering for three days at the city's Mandarin Oriental Hotel. They will meet with top administration officials, congressional representatives and national business leaders. The highlight of the celebration will be the announcement of the National Small Business Person of the Year.

Men and women also will be recognized for their involvement in disaster recovery, government

contracting and their support for small businesses and entrepreneurship, and awards will be presented to SBA partners in financial and entrepreneurial development, including the year's top SCORE Chapter, Small Business Development Center and Women's Business Center.

Interested parties can register online at www.nationalsmallbusinessweek.com where additional information (updated weekly) is available regarding registration, awards ceremonies, small business forums and educational and matchmaking sessions. The event also will be webcast live at the web site.

*"Event Features Awards,
Forums and the
Naming of National Small Business
Person of the Year,
Events Open to the Public"*

SBA's Final Rule Increases Size Standards, Expands Eligibility for Small Business Programs

(Reprinted with permission from the SBA)

The U.S. Small Business Administration published a final rule in The Federal Register that increases some of the size definitions of small businesses in Professional, Scientific and Technical Services and Other Services sectors.

The final rule will increase 37 of the revenue-based size standards in 34 industries and three sub-industries in the "Professional, Scientific and Technical Services" sector. It will also increase one size standard in the "Other Services" sector.

As part of an ongoing review of all size standards, the SBA evaluated all of the revenue-based size standards in these sectors to determine whether to revise the existing size standards. SBA took into account the structural characteristics within individual industries, including average firm size, the degree of competition, and federal government contracting trends to ensure that size definitions reflect current economic conditions within those industries. Under provisions in the Small Business Jobs Act of 2010, SBA will continue its comprehensive review of all size standards for the next several years.

After receiving numerous public comments to the proposed rule published in The Federal Register on March 16, 2011, the SBA determined that increasing the size standards in these industries:

- Will enable more small businesses to retain their small business status; and
- Will give federal agencies a larger selection of small businesses to choose from for small business procurement opportunities.

SBA estimates as many as 8,350 additional firms will become eligible for SBA programs as a result of these revisions.

An SBA-issued White Paper entitled, "Size Standards Methodology", which explains how the SBA establishes, reviews and modifies its receipts-based and employee-based small business size standards can be viewed at <http://www.sba.gov/size>.



ANNUAL CONTRACT LISTINGS



Most annual procurement for goods (non-professional services) at the **DRPA** are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor's performance has been satisfactory, a **DRPA** Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the **DRPA**, the **DRPA** will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Acting Manager, Procurement & Stores, DRPA/PATCO at (856) 968-2163.

2012 Annual Contracts for DRPA

<u>SERVICE PRODUCTS</u>	<u>CONTRACT STATUS</u>
1) Trash Removal (Solid, Non-Hazardous) for DRPA	DRPA may exercise its 3 rd year option in July 2013 .
2) Emergency Generator Maintenance for DRPA	Bid Process - This purchase will be up for competitive bid in March 2012 .
3) Lubricants for Bulk Storage Dispensing System for DRPA	DRPA may exercise its 2 nd year option in September 2012 .
4) Hazardous Waste Removal for DRPA / PATCO	DRPA may exercise its 3 rd year option in March 2013 .
5) Office Supplies Products for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in November 2012 .
6) Unleaded Gasoline, Diesel Fuel, & #2 Heating Oil for DRPA / PATCO	DRPA may exercise its 2 nd year option in May 2012 .
7) Fuel Tank Maintenance for DRPA / PATCO	DRPA may exercise its 2 nd year option in October 2012 .
8) Traffic Cones for DRPA	Bid Process - This purchase will be up for competitive bid in October 2012 .
9) Moveable Maintenance Platform Maintenance	DRPA may exercise its 2 nd year option in November 2012 .
10) Extermination Services for DRPA	Bid Process - This purchase will be up for competitive bid in February 2012 .
11) Prescription Safety Glasses for DRPA	Bid Process - This purchase will be up for competitive bid in October 2012 .
12) Measure to Fit Police Uniforms for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in August 2012 .
13) One Year Supply Bottled Water for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in February 2012 .
14) Office Paper Products for DRPA / PATCO	Bid Process - This purchase will be up for competitive bid in October 2012 .



List of Annual Contracts for PATCO

For your information, we are providing you with a list of annual contracts for **PATCO**, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, **PATCO** at (856) 772-6914 or Susan Squillace, Acting Manager, Procurement, Records and Stores at (856) 968-2163.

SERVICE PRODUCTS

EXPIRATION DATE

Rental of Uniforms, Uniform Lockers,..... June 2012
Door & Floor Mats, Laundry and Cleaning

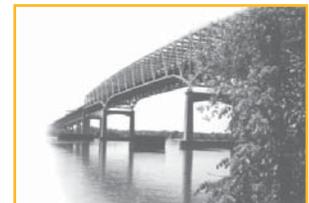
Industrial Refuse Disposal Services for PATCO September 2013
Lindenwold Maintenance Facility

Pest Control and Exterminating at PATCO May 2012

Upcoming Purchases for 2012

for DRPA

Nothing to Report



Questions regarding these or any other **DRPA** Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.

for PATCO

Nothing to Report



Questions regarding these or any other **PATCO** Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.

**The following events are being hosted by the
Women's Business Development Center (WBDC)
1315 Walnut Street, Suite 1116,
Phila., PA 19107-4711**

Pre-registration is required for all events listed,
for more information please call (215)790-WBDC (9232) or fax (215)790-9231
or visit them on the web at www.womensbdc.org.

- ▶ **Family Child Care Entrepreneur Program – When:** Mondays, April 2 through June 4, 2012, **Time:** 6:15 pm – 9 pm, **Cost:** \$59 - An entrepreneurial training program designed to help you explore and understand the realities of running a profitable family child care business.

- ▶ **Orientation and Business Assessment Workshop – When:** Thursdays, April 12, May 3, 2012, and Tuesday, June 5, 2012, **Time:** 6:00 to 7:30 pm, **Cost:** Free - This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources, and meet other women business owners.

- ▶ **JumpStart: BEFORE YOU START – When:** Thursday, May 17, 2012, **Time:** 5:45 to 9:00 pm, **Cost:** \$35.00 - The workshop will help participants assess their risks, financial issues, and commitment; evaluate their potential as entrepreneurs; and help them analyze their business skills and business ideas.

- ▶ **Finding Your Funding - When:** Thursday, June 14, 2012, **Time:** 6:00 to 8:00pm, **Cost:** \$10.00 - Provides valuable information on financing options for your business.



OBD&EO Information Corner

- ☞ All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.
- ☞ Don't forget to visit OBD&EO's web site at www.drpa.org/obdeo for contract opportunities and other important information.
- ☞ For upcoming events visit the **Other Events of Interest** section of our website.
- ☞ Our next edition of *News Alert* will be published on or about:
 - June 29, 2012
 - September 28, 2012
 - December 28, 2012

Office of Business Development & Equal Opportunity

Mission Statement:

A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO's News Alert may be directed to:

(856) 968-2266 or (215) 218-3750 ext. 2266

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