

OBD&EO

News Alert

A Delaware River Port Authority/Port Authority Transit Corporation
Office of Business Development & Equal Opportunity Publication

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Editor -in- Chief
Urselle M. Garnett
EEO Specialist

 You can reach
OBD&EO 

by telephone at:
(856) 968.2266
or
(215) 218.3750
ext. 2266
or
(856) 968.2270

www.drpa.org/obdeo

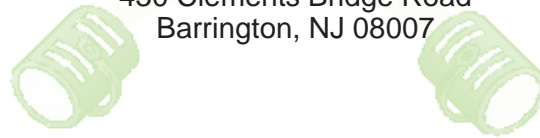
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SPOTLIGHT

Para-Plus Translations, Inc.

430 Clements Bridge Road
Barrington, NJ 08007



Para-Plus Translations, Inc. was founded in Barrington, NJ by President Sonia M.Santiago in 1980. For over 28 years, Para-Plus has provided superior interpretation/translation services locally and globally. Its staff of professional language specialists provides culturally appropriate and cost-effective services in over 100 languages and dialects from Arabic to Vietnamese upon request.

Para-Plus offers a broad range of expertise, nationwide and internationally, in a variety of areas and markets where translation services are highly needed. Custom-design services are provided to businesses, pharmaceutical companies, import/export companies, associations, government agencies, criminal justice system, law enforcement, medicine and health care, insurance industry and education facilities throughout the world. These services are also provided via video conferencing and via the Internet. In business and trade, Para-Plus consistently provides superior services in the accurate translation of business reports, proposals and contracts, as well as translation of company documents, handbooks, instruction manuals, product manuals and patents. In addition, Para-Plus makes available our language specialists for travel with clients and to facilitate business meetings.

Para-Plus Translations, Inc. is a certified M/WBE business, and it currently has a GSA contract with the Federal Government. Contact: Carlos Santiago, Vice President, Senior Project Manager.

Email: csantiago@para-plus.com.

Address: 430 Clements Bridge Road,
Barrington, NJ 08007. Phone: 856-547-3695

Toll Free: 800-558-3011, Fax: 856-547-3345, www.Para-Plus.com.

"WE VALUE DIVERSITY"

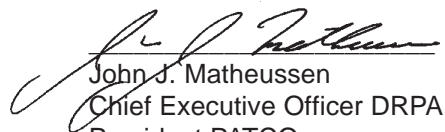
Delaware River Port Authority Policy Statement (26.1, 26.23)

The Delaware River Port Authority (DRPA) opposes unlawful discrimination of any kind. The DRPA is an Equal Employment Opportunity Employer/Contractor, and is firmly committed to providing equal employment and business opportunities for all persons.

The Delaware River Port Authority receives Federal financial assistance from the Department of Transportation, Federal Transit Administration (FTA), and as a condition of receiving this assistance, the Delaware River Port Authority has signed an assurance that it will comply with 49 CFR Part 26. Accordingly, the Delaware River Port Authority has established a Disadvantaged Business Enterprise program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Our program is narrowly tailored in accordance with applicable law.

Toni P. Brown, Chief Administrative Officer at the Delaware River Port Authority, has been delegated to serve as the Disadvantaged Business Enterprise Liaison Officer (DBELO) for the Delaware River Port Authority. As the DBELO, Ms. Brown is responsible for implementing all aspects of the Delaware River Port Authority's DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the Delaware River Port Authority in its financial assistance agreements with the Department of Transportation.

The Delaware River Port Authority has disseminated this policy statement to its Board of Commissioners and all appropriate departments throughout our agency. We distribute our policy statement to the DBE and non-DBE business communities that perform work on DOT-assisted contracts or who may have an interest in performing work for us in the future. We include the statement in all bid and proposal documents, and also distribute copies of it to the bidders and proposers at all pre-bid/pre-proposal meetings for FTA-assisted projects. The statement is published in our quarterly newsletter, and can be found on our website. Information about our DBE program may also be obtained by contacting the Delaware River Port Authority's Office of Business Development & Equal Opportunity at (856) 968-2270 or (215) 218-3750, extension 2270. You may access the Office of Business Development & Equal Opportunity's link directly at www.drpa.org/obdeo.



John J. Matheussen
Chief Executive Officer DRPA
President PATCO

SBA TEMPORARILY EASING THE LOAN PROCESS FOR SMALL BUSINESSES

The SBA is implementing two key provisions laid out in the Recovery Act – temporarily eliminating certain loan fees and raising guarantees on some 7(a) loans up to 90 percent. These critical steps by the SBA, and the Treasury Department’s commitment of up to \$15 billion aimed at getting lending markets flowing again, assure small businesses across the country of the dedication to getting them much needed capital in critical times.

Here are some of the revisions to the SBA Loan Program:

- **Temporarily raise guarantees to up to 90 percent** on SBA’s 7(a) loan program, through calendar year 2009, or until the funds are exhausted. This increase in guarantee levels will help provide banks with the greater confidence they need to extend credit during the current recession, will mean more capital available to small business owners around the country.
- **Temporarily eliminate fees** for borrowers on SBA 7(a) loans and for both borrowers and lenders on 504 Certified Development Company loans, through calendar year 2009, or until the funds are exhausted. This will mean more capital available to small businesses at a lower cost. The fee elimination is retroactive to February 17, the day the Recovery Act was signed. SBA is developing a mechanism for refunding fees paid on loans since then.

Additionally, the SBA has worked closely with the Treasury Department to address the need to unlock secondary markets for SBA loans.

For more information on the SBA and Treasury initiatives, visit the SBA Web site at www.sba.gov.

4th Annual Competitive Purchases “Avenues of Opportunities” Procurement Fair

Don't miss the 4th Annual Competitive Purchases “Avenues of Opportunities” Procurement Fair on Wednesday, April 29, 2009 from 8:00 am to 1:00 pm at Brookdale Community College, 765 Newman Springs Road, Lincroft, NJ. Small, women and minority owned businesses will be able to submit competitive quotes to vie for industrial commodity purchasing opportunities with over ten public entities throughout New Jersey. Over the past three years, \$350,000 has been awarded to small, women and minority owned businesses that have attended this event.

The sponsors are Delaware River Port Authority/PATCO, NJ Transit, NJ Sports & Exposition Authority, The Port Authority of NY & NJ, South Jersey Transportation Authority, NJ Turnpike Authority, Delaware River Joint Toll Bridge Commission, NJ Water Supply Authority, Burlington County Bridge Commission and NJ Meadowlands Commission.

In addition to purchasing opportunities, information will be available about certification, vendor registration and pre-qualification with many public agencies in New Jersey. This information will be provided by the State of NJ., Dept. of the Treasury, Division of Minority & Women Business Development and New Jersey Small Business Development Centers.

Vendors must register at <http://tinyurl.com/aamwek> to attend the event. There is no cost to attend. Continental breakfast will be provided.

\$ LIST OF ANNUAL CONTRACTS FOR DRPA \$

Most annual procurement for goods (non-professional services) at the **DRPA** are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor's performance has been satisfactory, a **DRPA** Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the **DRPA**, the **DRPA** will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Purchasing Agent, at (856) 968-2163.

2009 ANNUAL CONTRACTS FOR DRPA

SERVICE PRODUCTS

CONTRACT STATUS

Trash Removal (Solid, Non-Hazardous) for <u>DRPA</u>	DRPA may exercise its 3 rd year option in <i>May 2010</i> .
Emergency Generator Maintenance for <u>DRPA</u>	Bid Process - This purchase will be up for competitive bid in <i>January 2010</i> .
Lubricants for Bulk Storage Dispensing System for <u>DRPA</u>	DRPA may exercise its 2 nd year option in <i>September 2009</i> .
Hazardous Waste Removal for <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for competitive bid in <i>April 2009</i> .
Office Supplies Products for <u>DRPA/PATCO</u>	DRPA may exercise its 2 nd year option in <i>April 2009</i> .
Unleaded Gasoline, Diesel Fuel, & #2 Heating Oil for <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for competitive bid in <i>April 2009</i> .
Fuel Tank Maintenance for <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for competitive bid in <i>May 2009</i> .
Traffic Cones for <u>DRPA</u>	DRPA may exercise its 3 rd year option in <i>June 2010</i> .
Moveable Maintenance Platform Maintenance	DRPA may exercise its 2 nd year option in <i>September 2009</i> .

LIST OF ANNUAL CONTRACTS FOR DRPA (continued from page 5)

<u>Service Products</u>	<u>Contract Status</u>
Extermination Services for <u>DRPA</u>	DRPA may exercise its 2 nd year option in <i>September 2009</i> .
Prescription Safety Glasses for <u>DRPA</u>	DRPA may exercise its 2 nd year option in <i>August 2009</i> .
Made to Measure Police Uniforms for <u>DRPA/PATCO</u>	DRPA/PATCO may exercise its 3 rd year option in <i>June 2009</i> .
One Year Supply Bottled Water for <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for option in <i>December 2009</i> .
Office Paper Products for <u>DRPA/PATCO</u>	DRPA may exercise its 2 nd year option in <i>January 2009</i> .



LIST OF ANNUAL CONTRACTS FOR PATCO

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, PATCO at (856) 772-6914 or Stephen Suder, Manager, Procurement, Records and Stores at (856) 968-2142.

SERVICE PRODUCTS

EXPIRATION DATE

Industrial Refuse Disposal Services for PATCO April 2009
Lindenwold Maintenance Facility

Landscaping Maintenance for PATCO December 2009

Pest Control and Exterminating at PATCO May 2010

UPCOMING PURCHASES

FOR 2009

for DRPA



Nothing to Report

Questions regarding these or any other DRPA Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.

for PATCO



2007 or Newer Unused Flatbed Truck w/Knuckleboom Loader and Hi-Rail Gear

Programmable Logic Controller and Installation Services to Replace Mitsubishi Series A PLC

Replace PATCO Right-of-Way Fencing

Electric Trackside Friction Management System



Furnish and Deliver Pre-Fabricated Portable Clear Anodized Aluminum Building

Ride-On Paint Sprayer/Line Striper

Sectionalizing Switches



Questions regarding these or any other PATCO Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.

Upcoming Events

The following events are being sponsored by the Women's Business Development Center:

Executive Leadership Luncheon

June 24, and September 30, 2009 ~ 11:30 am to 1:30 pm
 Courtyard by Marriott Philadelphia Downtown
 21 N. Juniper St., Philadelphia, PA
 Cost: \$60.00

The Executive Leadership Luncheon series is held quarterly, linking women business enterprises with women business executives, supplier diversity and purchasing professionals to gain access to opportunities and to build social and power networks.

Listening to Your Business

Thursday April 23, 2009 ~ 9:30 am - 4:30 pm
 Women's Business Development Center
 1315 Walnut Street, Suite 1124, Philadelphia, PA
 Cost: \$50.00

Do you spend more time working IN your business instead of ON your business? This workshop is designed to provide business owners with the critical evaluation tools and action steps they need to maximize the growth and profitability of their businesses and create a three-year vision plan.

Seventh Annual Awards Program

Friday, May 15, 2009 ~ 9:00 am to 11:30 am
 Courtyard by Marriott Philadelphia Downtown
 21 N. Juniper St., Philadelphia, PA

Seventh Annual Awards Luncheon

Friday, May 15, 2009 ~ Noon to 1:30 pm
 Courtyard by Marriott Philadelphia Downtown
 21 N. Juniper St., Philadelphia, PA
 Cost: \$75.00 / \$65 for WBENC Certified WBEs

Join us to celebrate the success of the Women's Business Enterprise Council of PA-DE-sNJ and to honor those corporations, government agencies and women business owners who are making a difference by opening the doors of opportunity to women business owners.

FastTrac Growth Venture

Tuesdays, July 14 through August 25, 2009 ~ 9:30 am to 4:30 pm
 Women's Business Development Center
 1315 Walnut Street, Suite 1124, Philadelphia, PA
 Series Cost: \$425.00

An entrepreneurial program that helps businesses boost profits and increase growth, create a framework to determine the best way to grow your business and develop a viable business plan and vision for success.

Break Through Breakfast and Business Opportunity Fair

Wednesday, August 5, 2009 ~ 8:30 am to 1:00 pm
 Doubletree Hotel ~ Pittsburgh, PA
 Cost: \$75.00

Fortune 500 corporations and Women Business Enterprises share their strategies. Network with corporations, the government and WBENC certified women business enterprises and learn how to gain access to these markets.

"WE VALUE DIVERSITY"

SAVE THE DATE!
April 29, 2009
NEW JERSEY INTERAGENCY COORDINATING COMMITTEE

Brookdale
 Community
 College
 765 Newnan Springs
 Road, Lincroft, NJ

**New Jersey 4th Annual
 Competitive Purchases Fair**
 Avenues of Opportunity for Small Businesses

8:00am—1:00 pm

SOLICITATIONS FOR QUOTES WILL BE AVAILABLE
 ON SITE .

ONLY THOSE FIRMS ATTENDING ARE ELIGIBLE TO
 PROVIDE A QUOTE.

FREE REGISTRATION

<http://tinyurl.com/aamwek>

CONTINENTAL BREAKFAST WILL BE PROVIDED.



State of NJ
 Dept. of the
 Treasury
 Division of
 Minority &
 Women
 Business
 Development





OBD&EO INFORMATION CORNER

- ☞ All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.

- ☞ Don't forget to visit OBD&EO's web site at www.drpa.org/obdeo for contract opportunities and other important information.

- ☞ For upcoming events visit the **Other Events of Interest** section of our website.

- ☞ Our next edition of *News Alert* will be published on or about
 - Friday, June 26, 2009
 - Friday, September, 27, 2009
 - Friday, December 25, 2009

Office of Business Development & Equal Opportunity

Mission Statement:

A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO's *News Alert* may be directed to:
(856) 968-2266 or (215) 218-3750 ext. 2266

Produced by DRPA Printing Services