

OBD&EO

News Alert

A Delaware River Port Authority/Port Authority Transit Corporation
Office of Business Development & Equal Opportunity Publication

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SPOTLIGHT

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Since 1987, Jan Rubin Associates, Inc. ("JRA, Inc.") has been assisting a myriad of clients as a Construction Services and Real Estate Development consulting firm. As an innovator in the field of housing and community development, JRA has built a national reputation for success and excellence. With over 20 years of construction and development activities that span 11 states and exceed costs of half a billion dollars, JRA works with a diverse pool of clients, including lenders, investors, contractors, construction managers, developers, property owners, non-profits, public housing authorities, and city, county, and state governments. JRA, Inc. is a certified WBE in New Jersey, Delaware, and Pennsylvania.

JRA's construction and development experience is vast. With knowledge of all sides of the development process, including financing, design, value engineering, construction management, and owner representation, JRA can play a large or small role in the financing, development, or construction of a project. When funding is the task, JRA has experience creating transaction structures including Low Income Housing and Historic Tax Credits; CDBG, HOPE VI and HOME funds; and Public Housing Capital funds. When the task is budgeting, JRA brings to the table its value engineering and cost estimating expertise. Regardless of the complexity of the task or size of the project, JRA offers the same specialized attention to each undertaking.

JRA has performed as both a prime contractor and subcontractor and has provided services to large national firms such as Gilbane, Inc. and smaller local firms like the River Church Companies in its hometown of Philadelphia. JRA has also worked in cities such as Atlantic City, Chattanooga, Louisville and Rockford, managing projects that run the gamut, including Low Income Housing Tax Credit projects and luxury condominium developments. There can be many different pieces to a development project; JRA helps its clients put them together.

"WE VALUE DIVERSITY"

LIST OF ENVIRONMENTAL PROJECTS ELIGIBLE FOR AMERICAN RECOVERY AND REINVESTMENT ACT FUNDING ANNOUNCED IN NEW JERSEY

More than 400 New Jersey clean water and drinking water projects are eligible to receive \$204 million in American Recovery and Reinvestment Act (ARRA) funds. Earlier this year, the Department of Environmental Protection solicited potential project proposals in anticipation funds would become available, resulting in a list of ranked, bid-ready projects.

The Middlesex County Utilities Authority is an example of the types of projects that can benefit from stimulus funding. The Authority has proposed six projects estimated at a total of \$25 million to keep important waste treatment infrastructure upgraded.

Of the \$204 million total in ARRA funding, \$161 million will be available for clean water projects and \$43 million for drinking water projects. The Environmental Protection Agency must review and approve each project.

The Department of Environmental Protection has prioritized clean water projects to eliminate sewer overflows, halt releases of raw sewage, preventing discharge into waterways, and improving water quality in polluted areas. Drinking water projects have been categorized to include compliance with public health, drinking water infrastructure plans, areas experiencing a high level of population growth, and areas of greatest financial need.

Under American Recovery and Reinvestment Act guidelines, 20 percent of the funds must be provided for green projects meaning green infrastructure, energy and/or water efficiency, and environmentally-innovative projects.

To view the complete project list, go to DEP's Web site under featured topics:
<http://www.state.nj.us/dep/>

NJICC Hosts the 4th Annual “Avenues of Opportunities for Small Businesses”

On April 29, 2009 the New Jersey Interagency Coordinating Committee (NJICC) hosted the fourth annual New Jersey Competitive Purchases, “Avenues of Opportunities for Small Businesses” at Brookdale Community College, Lincroft, NJ. Small businesses were able to network with procurement professionals throughout the state, and were also provided bid opportunities on various requirements that the agencies had.

The event was attended by over 200 men and women representing over 150 small, women and minority-owned businesses. **As a result of the event, awards to small businesses totaling \$152,597.05 were made by the participating state agencies.**

Since 2006, the New Jersey Interagency Coordinating Committee has held this event annually throughout the state. The total dollar amount awarded to small business since the programs inception is **\$514,678.85**. The New Jersey Interagency Coordinating Committee considers “Avenues of Opportunities for Small Businesses” a huge success. Future events will continue to be held on an annual basis; with the focus on increasing the number of opportunities and the amount of awards to small businesses.

PUBLIC NOTICE DBE GOAL

The Delaware River Port Authority (DRPA) hereby announces an overall goal of 10% for Disadvantaged Business Enterprises (DBEs) on Federal Transit Administration (FTA) assisted projects for FY 2010. We are proposing a **race-conscious** goal of 8% and a **race-neutral** goal of 2%. A description of the goal and how it was determined is available for inspection during regular business hours at the DRPA’s offices, One Port Center, 2 Riverside Drive, Camden, New Jersey 08101-1949. Comments on this goal will be accepted by the DRPA until July 19, 2009.

\$ LIST OF ANNUAL CONTRACTS FOR DRPA \$

Most annual procurement for goods (non-professional services) at the **DRPA** are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor's performance has been satisfactory, a **DRPA** Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the **DRPA**, the **DRPA** will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Susan Squillace, Purchasing Agent, at (856) 968-2163.

2009 ANNUAL CONTRACTS FOR DRPA

SERVICE PRODUCTS

CONTRACT STATUS

Trash Removal (Solid, Non-Hazardous) for <u>DRPA</u>	DRPA may exercise its 3 rd year option in <i>May 2010</i> .
Emergency Generator Maintenance for <u>DRPA</u>	DRPA may exercise its 2 nd year option in <i>January 2010</i> .
Lubricants for Bulk Storage Dispensing System for <u>DRPA</u>	DRPA may exercise its 2 nd year option in <i>September 2009</i> .
Hazardous Waste Removal for <u>DRPA/PATCO</u>	DRPA may exercise its 2 nd year option in <i>May 2010</i> .
Office Supplies Products for <u>DRPA/PATCO</u>	DRPA may exercise its 2 nd year option in <i>August 2010</i> .
Unleaded Gasoline, Diesel Fuel, & #2 Heating Oil for <u>DRPA/PATCO</u>	DRPA /PATCO may exercise its 2 nd year option in <i>June 2010</i> .
Fuel Tank Maintenance for <u>DRPA/PATCO</u>	DRPA may exercise its 2 nd year option in <i>June 2010</i> .
Traffic Cones for <u>DRPA</u>	DRPA may exercise its 3 rd year option in <i>June 2010</i> .
Moveable Maintenance Platform Maintenance	DRPA may exercise its 2 nd year option in <i>September 2009</i> .

LIST OF ANNUAL CONTRACTS FOR DRPA *(continued from page 5)*

<u>SERVICE PRODUCTS</u>	<u>CONTRACT STATUS</u>
Extermination Services for <u>DRPA</u>	DRPA may exercise its 2 nd year option in September 2009 .
Prescription Safety Glasses for <u>DRPA</u>	DRPA may exercise its 2 nd year option in August 2009 .
Made to Measure Police Uniforms for <u>DRPA/PATCO</u>	DRPA/PATCO may exercise its 3 rd year option in June 2009 .
One Year Supply Bottled Water for <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for bid in December 2009 .
Office Paper Products <u>DRPA/PATCO</u>	Bid Process - This purchase will be up for bid in June 2009 .



LIST OF ANNUAL CONTRACTS FOR PATCO

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, PATCO at (856) 772-6914 or Stephen Suder, Manager, Procurement, Records and Stores at (856) 968-2142.

<u>SERVICE PRODUCTS</u>	<u>EXPIRATION DATE</u>
Industrial Refuse Disposal Services for PATCO Lindenwold Maintenance Facility	April 2009
Landscaping Maintenance for PATCO	December 2009
Pest Control and Exterminating at PATCO	May 2010

“WE VALUE DIVERSITY”

UPCOMING PURCHASES

FOR 2009

for DRPA

Nothing to Report



Questions regarding these or any other DRPA Purchases should be directed to Susan Squillace (DRPA Purchasing) at (856) 968-2163 or (215) 218-3750 ext. 2163.

for PATCO

Electronic Flash Butt Welding of Existing Rail Section (FTA)

Replace PATCO Right-of-Way Fencing (FTA)

Replace Lindenwold Shop Low Roofs



Questions regarding these or any other PATCO Purchases should be directed to Thomas J. Zamorski (PATCO Purchasing) at (856) 772-6914 or (215) 992-4600 ext. 6914.



THE FOLLOWING EVENTS ARE BEING HOSTED BY THE WOMEN'S BUSINESS DEVELOPMENT CENTER (WBDC)

Pre-registration is required for all events

Women's Business Development Center
1315 Walnut Street, Suite 1124
Philadelphia, PA

Orientation and Business Assessment Workshop – this workshop is designed for women interested in starting or growing a business. **When:** Wednesday, July 8, 2009, Monday, August 10, 2009, and Wednesday, September 2, 2009. **Cost:** Free, **Time:** 6:00pm – 7:30pm

FastTrac Growth Venture – An entrepreneurial training program that helps established businesses make critical decisions about their business vision and develop a strategic business plan to maintain a competitive edge. Targets enterprises with 3 or more years in business and minimum sales of \$250,000. **When:** Tuesdays; July 14, 21, 2009 and August 4, 11, & 25, 2009. **Series Cost:** \$425, (Early registration discount by June 26, 2009, pay only \$350), **Time:** 9:30am – 4:30pm

Money Talks – It's never too late to learn how to manage personal and/or business money. Gain the knowledge and skills that are critical to personal and business success. **When:** Thursday, July 23, 2009, **Cost:** \$10, **Time:** 6:00pm – 8:00pm

JumpStart: "Before You Start" – The workshop will help participants assess their risks, financial issues, and commitment; evaluate their potential as entrepreneurs; and help them analyze their business skills and business ideas. **When:** Monday, August 24, 2009, **Cost:** \$35, **Time:** 5:30pm – 9:00pm

FastTrac New Venture – A 10-module entrepreneurial training program designed to help you explore the profitability of your business idea through the development of a start-up business plan. **When:** Tuesday, September 15, 2009 through Tuesday, November 24, 2009, **Series Cost:** \$340, **Time:** 6:00pm – 9:30pm


Family Child Care Entrepreneur Program – An entrepreneurial training program designed to help you explore and understand the realities of running a profitable family child care business. **When:** Mondays, September 28 through November 16, 2009, **Cost:** \$59, **Time:** 6:15pm – 9:00pm.


For more information please call:


(215)790-WBDC(9232) or Fax (215)790-9231 or visit the website www.womensbdc.org




OBD&EO INFORMATION CORNER

-  All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project planholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&EO at (856) 968-2270.

-  Don't forget to visit OBD&EO's web site at www.drpa.org/obdeo for contract opportunities and other important information.

-  For upcoming events visit the **Other Events of Interest** section of our website.

-  Our next edition of *News Alert* will be published on or about
 - Friday, September, 27, 2009
 - Friday, December 25, 2009
 - Friday, January 29, 2009

Office of Business Development & Equal Opportunity

Mission Statement:

A group of committed individuals dedicated to pursuing equal employment and contracting opportunities for everyone.

Questions or comments concerning OBD&EO's *News Alert* may be directed to:
(856) 968-2266 or (215) 218-3750 ext. 2266

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