All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project stakeholders and shortlisted firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&E at (856) 968-2270.

Don’t forget to visit OBD&E’s web site at www.drpa.org/obdeo for contract opportunities and other important information.

For upcoming events visit the Other Events of Interest section of our website.

Our next editions of the News Alert will be published on or about:

- June 30, 2015
- September 30, 2015

Mission Statement

As stewards of public assets, we provide for the safe and efficient operation of transportation services and facilities in a manner that creates value for the public we serve.

Vision Statement

Together we are world-class stewards of public transportation assets. Working collaboratively across all business units, we operate, maintain, improve and protect transportation infrastructure for the benefit of the citizens we serve throughout the Greater Philadelphia Region. We are committed to building credibility, earning public trust and creating public value.

WE VALUE DIVERSITY

DRPA is an equal opportunity employer
Visit Our OBD&EO M/W/S/DBE & Veteran Owned Directory

Please visit our directory to ensure that your information is correct. If you do not see your company listed or your information is incorrect please fill out our “Vendor Profile Form”.

Go to drpa.org, go to the “Doing Business” to the top right, click on “Office Of Business Development & Equal Opportunity”, then click on the link to the left, “M/W/S/DBE & Veteran Owned Directory”, you can then view the M/W/S/DBE & Veteran Owned Directory.

M/W/S/DBE/Veteran Owned Directory
The Office of Business Development & Equal Opportunity maintains one directory that identifies certified MBEs, WBEs, SBEs, and Veteran-Owned companies. The directory notes the following information for each company:
- firm name
- contact person
- address
- telephone number
- fax number (where known)
- website/e-mail address (where known)
- type of work the firm has been certified to perform
- NAICS and/or SIC code(s)
- certification status (i.e. MBE, WBE, SBE, DBE or Veteran Owned)
- certifying entity
- certification expiration date

“ORIENTATION and BUSINESS ASSESSMENT WORKSHOP”
on Thursday, May 7, 2015 from 6:00 to 7:30 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia P.A.
Cost: Free, Pre-registration is required
For more information call: (215) 790-WBDC (9232) or visit www.womensbdc.org. This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources, and meet other women business owners.

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Cost: FREE. This series is only open to WBENC Certified Women Business Enterprise firms and those listed in WBENCLink as “in process.” For more information call: (215) 790-WBDC or visit us on the web at www.wbenc.org.

“ORIENTATION and BUSINESS ASSESSMENT WORKSHOP”
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Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia P.A.
Cost: Free, Pre-registration is required. For more information call: (215) 796-WBDC (9232) or Fax (215) 790-9231 or visit www.womensbdc.org. This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources, and meet other women business owners.
SBA to Create Mentor-Proteges Government-Wide

It’s finally here: the Small Business Administration released its long-awaited proposed rule to create a comprehensive mentor-protege program for all small business federal contractors.

SBA estimates that under the proposed rule, approximately 2,000 small firms could become active in the proposed comprehensive mentor-protege program, and those protege firms may obtain federal contracts totaling possibly $2 billion per year.

Currently, only 8(a) firms are eligible to participate in the SBA’s mentor-protege program.

Several other federal agencies offer their own mentor-protege programs, but those may be eased out, once the SBA’s program is established.

Congress gave SBA authority to expand its mentor-protege program governmentwide in the 2010 Small Business Jobs Act and the 2013 defense authorization law.

The SBA is now proposing to establish a new mentor-protege program open to all small vendors—including HUBZone, woman-owned, service-disabled veteran-owned and self-certified small businesses—while also maintaining its 8(a) mentor-protege program. Self-certified companies would have to confirm their size with the SBA to become eligible to be proteges.

The new rule would allow small businesses to form joint ventures with their SBA-approved mentors, even if the mentor is a large business. The joint venture would qualify for any set-aside contract for which the protege is eligible.

Under the new rulemaking, a mentor and protege would not be deemed as affiliates, similarly to the 8(a) exception from affiliation. A mentor may own up to 40% of the protege.

The proposed rule would prohibit agencies other than the SBA from operating their own mentor-protege programs without the SBA’s approval, following a one-year grace period. This is likely to hasten the end of the other programs, according to Piliero Mazza PLLC.

The rulemaking also makes several changes, including raising the bar to prove social disadvantage for the 8(a) program.

This information was updated on the February 20, 2015 issue of SBA-Alert Alert, published by SBA Alert, a news and information service for small business federal contractors. www.sbaalert.com
Most annual procurement for goods (non-professional services) at the DRPA are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor’s performance has been satisfactory, a DRPA Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions in are the best interest of the DRPA, the DRPA will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Rich Betts, Purchasing Agent, DRPA at (856) 968-2180.

### ANNUAL CONTRACTS FOR DRPA

**Service Products**

1. **Two (2) Year Movable Maintenance Platform**
   - Bridge Operations - BRB
   - Bid Process
   - January 1, 2015
2. **One (1) Year Contract for AC Grade Hot Liquid Asphalt**
   - Bridge Operations - All Bridges
   - Bid Process
   - February 1, 2015
3. **One (1) Year Diesel, Unleaded and Heating Fuel for DRPA/PATCO - Fleet Operations**
   - Bid Process
   - March 1, 2015
4. **Two (2) Year Solid/Non-Hazardous Trash Removal Contract - Bridge Operations - All Bridges**
   - 3rd Year Option
   - March 1, 2015
5. **Three (3) Year Exterminating Contract**
   - Year 3 of 3
   - April 1, 2015
6. **Two (2) Year Hazardous Waste Removal Contract**
   - Bridge Operations - All Bridges
   - 3rd Year Option
   - April 1, 2015
7. **One (1) Year Emergency Generator Maintenance Contract - Bridge Operations - All Bridges**
   - Bid Process
   - May 1, 2015
8. **Three (3) Year Harris 800 MHz Radio System**
   - Public Safety
   - Year 2 of 3
   - June 1, 2015
9. **Annual Police Uniform Contract for DRPA/PATCO - Public Safety**
   - Bid Process
   - June 1, 2015
10. **One (1) Year Office Supply Contract for DRPA/PATCO - All Departments**
    - Bid Process
    - September 1, 2015
11. **Two (2) Year Motor Oil and Lubricants Contract - Fire Operations**
    - Year 2 of 2
    - September 1, 2015
12. **Three (3) Year Elevator Maintenance Contract**
    - Bridge Operations - All Bridges
    - Year 2 of 3
    - September 1, 2015
13. **One (1) Year Annual Office Paper Contract**
    - OPC/Storecom/Print Shop/Br. Oper./Public Safety/Toll/PATCO
    - Bid Process
    - October 1, 2015
14. **Two (2) Year Weed Control Contract for DRPA/PATCO - Bridge Operations - All Bridges, PATCO**
    - Year 2 of 2
    - November 1, 2015
15. **Two (2) Year Fuel Tank Maintenance & Training**
    - Bridge Operations - All Bridges, PATCO
    - Bid Process
    - November 1, 2015
16. **Two (2) Year Supply of Bottled Water for DRPA/PATCO**
    - Bridge Operations - All Bridges, One Port Center & PATCO
    - Year 2 of 2
    - December 1, 2015

### LIST OF ANNUAL CONTRACTS

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, PATCO at (856) 772-6914.

### ANNUAL CONTRACTS FOR PATCO

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<th>Service Products</th>
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| **1.** Three (3) Year Uniform Rental | Bid Process
| Various Departments | January 1, 2015 |
| **2.** One (1) Year Diesel, Unleaded and Heating Fuel | Bid Process
| for DRPA/PATCO - Way & Power | March 1, 2015 |
| **3.** Two (2) Year Hazardous Waste Removal Disposal and Emergency Response - Way & Power | Renewal Year Option
| | March 1, 2015 |
| **4.** Two (2) Year Hydrogen Sulfide Control Treatment | Bid Process
| Way & Power | May 1, 2015 |
| **5.** Two (2) Year Annual Track Geometry | Bid Process
| Way & Power | May 1, 2015 |
| **6.** One (1) Year Magnetic Ticket Roll Stock | Bid Process
| Sunroom | June 1, 2015 |
| **7.** One (1) Year Waste Can Liners | Bid Process
| Sunroom | July 1, 2015 |
| **8.** Three (3) Year Snow Removal | Year 2 of 3
| Way & Power | July 1, 2015 |
| **9.** Two (2) Year Monitoring Support Services for Elevator/Escalator - Way & Power | Year 2 of 2
| | August 1, 2015 |
| **10.** Two (2) Year Industrial Refuse Removal, Lindenwold - Way & Power | Bid Process
| | August 1, 2015 |
| **11.** Two (2) Year Industrial Refuse Removal, Stations | Renewal Year Option
| Way & Power | December 1, 2015 |

### UPCOMING PURCHASES

Questions regarding these or any other purchases should be directed to Rich Betts, DRPA Purchasing Agent at (856) 968-2160 or (215) 218-3750 ext. 2160.

- There are no Upcoming Purchases at this time

Questions regarding these or any other purchases should be directed to Thomas J. Zamorski, PATCO Purchasing Agent at (856) 772-6914 or (215) 992-4600 ext. 6914.

- There are no Upcoming Purchases at this time
Coming Soon!

The Authority is in the process of implementing a new Enterprise Resource Planning (ERP) system. The purpose of this change is to integrate all of the Authority’s processes into one system to improve communication and efficiency within the Authority. Through a competitive bidding process, the Authority selected SAP to become our new ERP system. SAP is one of the world’s leading ERP systems.

In the next month or so, all DRPA and PATCO vendors will receive a letter in the mail asking them to update their contact and billing information for our new ERP system. It is important for all Authority vendors to update their information so that the Authority’s records are accurate as we update our system. Please be on the lookout for this letter and follow the instructions to update your company’s information. This letter will be the first of multiple communications your company will receive regarding the Authority’s migration to SAP. If you have any questions regarding this change, please email vendors@drpa.org and we will respond to your email within 24 hours.

We, at the Delaware River Port Authority, sincerely thank all of our vendors for working with us to take this step towards greater efficiency and improved communication for the Authority. We look forward to working with you as we continue to be world-class stewards of the Authority’s assets.
**ANNUAL CONTRACT LISTINGS**

Most annual procurement for goods (non-professional services) at the DRPA are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor’s performance has been satisfactory, a DRPA Purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the DRPA, the DRPA will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on competitive basis. If you are interested in pursuing any of the contracts identified below, please call Rich Betts, Purchasing Agent, DRPA at (856) 968-2180.

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**7th Draft**

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- There are no Upcoming Purchases at this time.
ONLINE TRAINING CLASSES: New 6+ week sessions begin monthly

These courses are ideal for existing or aspiring entrepreneurs and their employees. Choose from over 65 courses in the following categories:
- Start Your Own Business
- Accounting & Finance
- Business Communication
- Web Technology
- Management & Leadership
- Marketing & Sales
- Non-Profit & Grant Writing

Cost: $99.00 per course; Date: New sessions begin April 15, 2015, May 13, 2015, June 17, 2015.

To view the complete catalog and to enroll, visit www.sba.gov/mbc.

For more information call: (215) 796-WBDC (9233) or visit www.sabakillergeek.com.

Doing Business with the Federal Government Series, Session 2. Certifications

On Wednesday, April 1, 2015 from 2:00-5:00 pm

This session will be held both as a webinar and as a live session at Beneficial Bank.

1818 Market Street, Philadelphia, PA

Join us as we examine tools and processes to help you expand your business opportunities through contracting with the Federal government. The workshops in this series go beyond the basics to help WBES better understand and navigate the federal market. This session will cover the WOSB set-aside program; the HUBZone program; and the 8(a) program. Cost: FREE. This series is only open to WBENC Certified Women Business Enterprise firms and those listed in WBENCLink as “in process.”

For more information call: (215) 796-WBDC or visit us on the web at www.sabakillergeek.com.

FINING YOUR FUNDING

on Wednesday, April 8, 2015 from 6:00 to 8:00 pm

Women’s Business Development Center
3315 Walnut Street, Suite 1124, Philadelphia PA.

Cost: $10.00, Pre-registration is required.

For more information call: (215) 796-WBDC (9233) or visit www.wbenc.org. Provides valuable information on financing options for your business, including loans, lines of credit, leasing, and alternative financing.

JumpStart: “BEFORE YOU START

on Thursday, April 23, 2015 from 5:45 to 9:00 pm

Women’s Business Development Center
3315 Walnut Street, Suite 1124, Philadelphia PA.

Cost: $35.00, pre-registration is required.

For more information call: (215) 796-WBDC (9233) or visit us on the web at www.wbenc.org. The workshop will help participants assess their risks, financial issues, and commitment; evaluate their potential as an entrepreneur; and help them analyze their business skills and business ideas. “JumpStart: Before You Start” can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from April 23 to May 28, 2015.

JumpStart: “Market Research

on Thursday, April 30, 2015 from 6:00 to 9:30 pm

Women’s Business Development Center
3315 Walnut Street, Suite 1124, Philadelphia PA.

Cost: $35.00, pre-registration is required.

For more information call: (215) 796-WBDC (9233) or visit www.wbenc.org. The workshop will teach prospective business owners how to assess their business ideas. “Market Research” can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from April 23 to May 28, 2015.


on Wednesday, May 6, 2015 from 2:00-5:00 pm via webinar.

Join us as we examine tools and processes to help you expand your business opportunities through contracting with the Federal government. The workshops in this series go beyond the basics to help WBES better understand and navigate the federal market. This hands-on session will enable participants to begin navigating the various federal databases for federal contracting. By using the data found in those systems, WBES can better target sales opportunities to maximize efforts in pursuing federal contracts. Cost: FREE. This series is only open to WBENC Certified Women Business Enterprise firms and those listed in WBENCLink as “in process.” For more information call: (215) 796-9233 or visit us on the web at www.wbenc.org.

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Self-certified companies would have to confirm the size with the SBA to become eligible to be proteges.

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The rulemaking also makes several changes, including raising the bar to prove social disadvantage for the 8(a) program.

This information is reprinted with the permission of Small Business Alert, Alice L. Lignaczi, editor. Small Business Alert is the news and information service for small business federal contractors. www.sba-smallalert.com.
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Cost: $35.00, Pre-registration is required. For more information call: (215) 796-WBDC (9232) or visit www.womensbdc.org. This workshop helps prospective business owners plan for growth and profitability. “The Business Plan” can be taken individually or as part of the JumpStart workshop series which runs on 5 Thursday nights from April 23 to May 28, 2015.

JumpStart: “Business Launch”

on Thursday, May 28, 2015 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia

Cost: $35.00, Pre-registration is required. For more information call: (215) 796-WBDC (9232) or visit www.womensbdc.org. Understand the legal, financial, insurance, employment and tax issues of starting a business. “Business Launch” can be taken individually or as part of the JumpStart workshop series which runs on 3 Thursday nights from April 23 to May 28, 2015.

Doing Business with the Federal Government Series, Session 4. Information Technology Marketing

on Wednesday, June 3, 2015 from 2:00-5:00 pm via webinar.

Join us as we examine tools and processes to help you expand your business opportunities through contracting with the Federal government. The workshops in this series go beyond the basics to help WBEs better understand and navigate the federal market. Information technology is one of the few industries that affects all federal agencies, and as such, there are some industry-specific tools that can be used by IT firms to identify potential sales targets within federal agencies. The facilitator will lead a live demonstration of these systems and how to best utilize them to prioritize sales targets and optimize marketing strategies.

Cost: FREE. This series is only open to WBENC Certified Women Business Enterprise firms and those listed in WBENC/Link as “in process.” For more information call: (215) 790-2252 or visit us on the web at www.womensbdc.org.

“ORIENTATION and BUSINESS ASSESSMENT WORKSHOP”

on Thursday, June 4, 2015 from 6:00 to 7:30 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia P.A.

Cost: Free, Pre-registration is required. For more information call: (215) 790-WBDC (9232) or Fax (215) 790-9231 or visit www.womensbdc.org. This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources, and meet other women business owners.

Visit Our OBD&EO M/W/S/DBE & Veteran Owned Directory

Please visit our directory to ensure that your information is correct. If you do not see your company listed or your information is incorrect please fill out our “Vendor Profile Form”.

Go to drpa.org, go to the “Doing Business” to the top right, click on “Office Of Business Development & Equal Opportunity”, then click on the link to the left, “M/W/S/DBE & Veteran Owned Directory”, you can then view the M/W/S/DBE & Veteran Owned Directory.

M/W/S/DBE/Veteran Owned Directory

The Office of Business Development & Equal Opportunity maintains one directory that identifies certified MBEs, WBEs, SBEs, and Veteran-Owned companies. The directory notes the following information for each company:

• firm name
• contact person
• address
• telephone number
• fax number (where known)
• website/e-mail address (where known)
• type of work the firm has been certified to perform
• NAICS and/or SIC codes(s)
• certification status (i.e. MBE, WBE, SBE, DBE or Veteran Owned)
• certifying entity
• certification expiration date
All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/obdeo. Information on the project stakeholders and short-listed firms, can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&E at (856) 968-2270.

Don’t forget to visit OBD&E’s web site at www.drpa.org/obdeo for contract opportunities and other important information.

For upcoming events visit the Other Events of Interest section of our website.

Our next editions of the News Alert will be published on or about:

- June 30, 2015
- September 30, 2015

Mission Statement
As stewards of public assets, we provide for the safe and efficient operation of transportation services and facilities in a manner that creates value for the public we serve.

Vision Statement
Together we are world-class stewards of public transportation assets. Working collaboratively across all business units, we operate, maintain, improve and protect transportation infrastructure for the benefit of the citizens we serve throughout the Greater Philadelphia Region. We are committed to building credibility, earning public trust and creating public value.

OBD&E is an equal opportunity employer.