All interested subcontractors, subconsultants and suppliers are welcome to attend Pre-Bid and Pre-Proposal Meetings for DRPA projects, and briefly introduce yourselves to the contractors and consultants present. Information pertaining to these meetings is made available on our website at www.drpa.org/subs. Information on the project planholders and short-listed firms can be found on the Bids and Contracts section at www.drpa.org. For more information call OBD&E at (856) 968-2270.

Don’t forget to visit OBD&E’s web site at www.drpa.org/obdee for contract opportunities and other important information.

For upcoming events visit the “Other Events of Interest” section of our website.

Our next editions of the News Alert will be published on or about:

- March 31, 2016
- June 30, 2016

Mission Statement

As stewards of public assets, we provide for the safe and efficient operation of transportation services and facilities in a manner that creates value for the public we serve.

Vision Statement

Together we are world-class stewards of public transportation assets. Working collaboratively across all business units, we operate, maintain, improve and protect transportation infrastructure for the benefit of the citizens we serve throughout the Greater Philadelphia Region. We are committed to building credibility, earning public trust and creating public value.
Delaware River Port Authority
Policy Statement
(26.1’ 26.23)

The Delaware River Port Authority ("DRPA" or "the Authority") opposes unlawful discrimination of any kind. The DRPA is an Equal Opportunity Employer/Contractor, and is firmly committed to providing equal employment and business opportunities for all persons.

The DRPA receives federal financial assistance from the Department of Transportation, Federal Transit Administration (FTA), and as a condition of receiving this assistance, the Delaware River Port Authority has signed an assurance that it will comply with 49 CFR Part 26. Accordingly, the DRPA has established a Disadvantaged Business Enterprise (DBE) program in accordance with the requirements of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Our DBE program is narrowly tailored in accordance with applicable law.

On February 28, 2012, pursuant to the Final Rule set forth in Federal Register [76 FR 5083 — Disadvantaged Business Enterprise: Program Improvement], DRPA submitted an amendment to its DBE Program, entitled SBE Participation Element to the Federal Transit Administration. The FTA approved the DRPA’s proposed SBE Participation Element on September 17, 2012, finding that the Authority’s SBE Participation Element meets the requirements set forth in the DBE regulations.

Toni P. Brown, Chief Administrative Officer at the Delaware River Port Authority, serves as the Disadvantaged Business Enterprise Liaison Officer (DBELO) for the Delaware River Port Authority. As the DBELO, Ms. Brown is responsible for implementing all aspects of the Authority’s DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the DRPA in its financial assistance agreements with the federal DOT.

This policy statement has been disseminated to the Board of Commissioners and appropriate departments throughout our agency. We include the statement in bid and proposal documents, and also distribute copies of same to bidders and proposers at all pre-bid/pre-proposal meetings for FTA-assisted projects. The statement is published in our quarterly newsletter, and can also be found on our website. Information about our DBE program may also be obtained by contacting the Delaware River Port Authority’s Office of Business Development & Equal Opportunity at (856) 988-2270 or (215) 218-3750, extension 2270, or at www.drpa.org/obdeo.

John T. Hanson
Chief Executive Officer - DRPA
President - PATCO

Date: 01/2016

WE VALUE DIVERSITY
Pre-registration is required
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org
This workshop helps prospective business owners plan for growth and profitability. The Business Plan can
be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from January 19
to February 16, 2016.

**JumpStart** "Business Launch"
Tuesday, February 16, 2016 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $35.00
Pre-registration is required
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org
Understand the legal, financial, insurance, employment and tax issues of starting a business. “Business Launch”
can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from
January 19 to February 16, 2016.

**Listening to Your Business**
Wednesday, February 24, 2016 from 9:00 am to 4:00 pm
Pittsburgh, PA
Cost: $150.00
Pre-registration is required
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org
Do you spend more time working in your business than on your business? “Listening to Your Business” is
designed to provide business owners with the critical evaluation tools and action steps they need to maximize
the growth and profitability of their businesses and create a three-year vision plan. This event is open only to
WBENC Certified women-owned enterprises and those that are listed in WBENC Links as “in process.”

**Finding Your Funding**
Wednesday, February 24, 2016 from 6:00 to 6:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $10.00
Pre-registration is required
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org
Provides valuable information on financing options for your business, including loans, lines of credit, leasing,
and alternative financing.

**Meet to Greet Up**
Thursday, February 25, 2016 from 8:30 am to 12:00 pm
Pittsburgh, PA
Cost: FREE
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org
Meet and network with the WBENC PA DE NJ Co-op and government agency members, women business
enterprise regional and national representatives and learn about WBENC & WBEC’s upcoming program
initiatives. This event is open only to WBENC Certified women business enterprise firms certified by WBENC PA,
DE NJ and WBEC PA DE NJ Co-op and government members.

**Orientation and Business Assessment Workshop**
Tuesday, March 1, 2016 from 5:45 to 7:30 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: FREE
Pre-registration is required
For more information call:
(215) 790-MBDC (9232) or Fax (215) 790-94231 or visit www.womembdc.org

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**Miss these Top 15 Small Business Federal Contract Stories of 2015**

For small federal contractors, it was a busy year, with many ups and downs, and a few surprises. It was a Twitter feed that blazed hundreds of messages each day. It was a networking event that was only half full but worth it anyway. It was checks that were in the mail but then actually surprise-delivered.

The year of 2015 brought many, ever-faster changes and new developments in the federal market. In

case you missed some of them, here is a recap of the Top 15 Small Business Federal Contract Stories of 2015:

1. **Goal achievement**
The Obama Administration reached the 23% goal for small business participation for fiscal 2014 for the
second year in a row. The actual total was only shy of 25%. However, critics pointed, questioning why
the eligible pool of dollars had shrunk. Here’s our summary of the FY2014 small business scorecards by
agency.

2. **U.S. Supreme Court case**
In what promises to be a landmark case, the U.S. Supreme Court accepted a service-disabled veteran small business
owner’s complaint against the Veterans Affairs Department. The plaintiff, Kingtonware Technologies Inc.,
accused the VA of not doing what Congress intended in the 2008 law that gave strong preferences to veterans in VA contracting. The VA says Congress did not intend for these preferences to extend to every Federal Supply Schedule contract, which would be uncompetitive and make it harder to deliver care to veterans.

3. **WOSB questionable data**
Set-Aside Alert conducted an independent investigation of $138 million in set-aside contracts awarded to
Women-Owned Small Businesses (WOSBs) and Economically Disadvantaged WOSBs that were
expiring in 2015 and beyond. This represented more current WOSB and EDWOSB set-aside contracts
We found $69 million in 176 set-aside contracts that had been awarded in jurisdictions ineligible for the type of
set-aside used. These contracts may have been improperly awarded or reported. They represented over half of the total contract value examined. SBA officials said they were “very concerned” about the findings and would follow up.

4. **SBA mentor-programs**
The Small Business Administration published a proposed rule for a government-wide mentor-programs
program in February 2015, following Congress’ mandate. The final rule is expected in early 2016.

5. **SDVOSB contracts tripled**
Federal contracts with service-disabled veteran-owned small businesses (SDVOSBs) more than tripled
in recent years, rising from $3.8 billion in fiscal 2007 to $13.5 billion in fiscal 2014, according to an
exclusive analysis of federal data by Set-Aside Alert. Set-Aside Alert also reported that veterans who are
not service-disabled have seen their federal contracts decline in value over the last five years. Awards
to those veterans dropped by 22%, from $7.1 billion down to $5.5 billion, during the period. In addition,
Set-Aside Alert found that set-aside contracts for SDVOSBs have dominated construction at the VA for
the last five years. The federal dollars totaled $57 to 68% of the value of all VA construction contracts from
fiscal 2010 to fiscal 2014.

6. **WOSB sole-sourcing**
Congress approved sole-source contracting for women-owned small businesses in the 2015 national
defense authorization law, and the Small Business Administration released regulations in May 2015.
Starting Oct. 14, 2015, WOSBs deeming has been in effect.
7 - OPM hack
2015 was the year that cybersecurity became an urgent priority for federal agencies, following the hugely damaging hack of Office of Personnel Management systems totaling up to 21 million people, including many federal contractors. Official notifications to victims are still ongoing. The mitigation measures, including credit monitoring, are expected to last for a number of years.

8 - NDA for FY 2016
Approved in late 2015, the terms of the National Defense Authorization Act for fiscal year 2016 are still being sorted out. There were a number of goodies for small businesses, including new rules to conform to joint venture past performance, and authorization for the SBA’s Office of Hearings and Appeals to hear appeals of size standard regulations.

9 - Vendors question new rules
Small and large federal contractors banded together in concern about several new proposed rules. The SBAs Office of Advocacy, as well as several organizations, urged changes to “Fair Pay and Safe Workplaces,” which would require federal contractors to disclose labor law violations. Others objected to the Labor Department’s overtime rule and to a ruling on joint employers by the National Labor Relations Board.

10 - Professional services
The General Services Administration consolidated several professional services schedules into a single schedule.

11 - OASIS success
The GSA announced the award of a $137 million contract under its OASIS professional services acquisition vehicle. The contract is for management of the Department of Defense’s FEDSIM threat mitigation center.

12 - (a) rebounding
Contracts awards to (a) firms grew by 38% from fiscal 2005 to fiscal 2014, from $11.8 billion to $16.3 billion, according to an exclusive analysis by Set-Aside Alert. The number of (a) firms, however, continues to decline. In addition, contracts awards to non-(a) small disadvantaged firms grew faster, doubling from $9.2 billion in fiscal 2005 to $18.4 billion in fiscal 2014.

13 - 2015 shutdown avoided
Facing another internal division within the GSA, House Speaker John Boehner, R-OH, resigned, while many conservatives were threatening a government shutdown. In a budget over Planned Parenthood funding, the new speaker, Rep. Paul Ryan, R-WI, won agreement on a budget. Small federal contractors widely criticized the government shutdown of 2013 to have a very negative effect on their business.

14 - FedBid upheaval
FedBid, a reverse auction provider, went through a major shakeup in early 2015 following critical audit reports from the Government Accountability Office and the Veterans Affairs Department’s Office of Inspector General. FedBid signed an agreement with the Air Force to stop a dispute in February. The company also split off its reverse auction business and its founder and chairman resigned. Chief executive Joe Jordan said in an interview in FCW in June that the company has repositioned and has not lost any of its federal customers.

15 - GSA prices paid tools
The GSA established a Common Acquisition Platform Prices Paid Portal to allow for price comparisons on federal contracts. The GSA also set up the Strategic Sourcing Gov Proc Paid Tool.

This information is reprinted from the January 8, 2016 issue of the Set-Aside Alert, Alice Lipari, editor. Set-Aside Alert is the news and information service for small business federal contractors (www.setasidealert.com)
ANNUAL CONTRACT LISTINGS

Most annual procurement for goods (non-professional services) at the DRPA are usually for periods of one (1) year with an option to renew for an additional year. At the end of the first year, assuming the vendor’s performance has been satisfactory, a DRPA purchasing staff member will contact the vendor to request pricing information for the second year. If all conditions are in the best interest of the DRPA, the DRPA will exercise its option for a second year renewal with the vendor. At the end of the second year, the contract will be rebid on a competitive basis. If you are interested in pursuing any of the contracts identified below, please call Rich Betts, Purchasing Agent, at DRPA at (856) 988-2160.

ANNUAL CONTRACTS FOR DRPA

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<td>2. One (1) Year Contract for AC Grade Hot Liquid Asphalt</td>
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<td>3. Two (2) Year Hazardous Waste Removal Contract</td>
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<td>4. Two (2) Year Solid/Non-Hazardous Trash Removal Contract</td>
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<td>5. Three (3) Year Exterminating Contract</td>
<td>Bid Process</td>
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<tr>
<td>6. Two (2) Year Mobile Maintenance Platform</td>
<td>Year 1 of 2</td>
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<tr>
<td>Bridge Operations - BMP</td>
<td></td>
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<tr>
<td>7. One (1) Year Diesel, Unleaded &amp; Heating Fuel For DRPA/PATCO</td>
<td>Renewal Year Option</td>
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<td>Fleet Operations</td>
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<tr>
<td>8. Two (2) Year Emergency Generator Maintenance Contract</td>
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<td>9. Annual Police Uniform Contact for DRPA/PATCO</td>
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<td>10. Three (3) Year Harris 800 MHz Radio System</td>
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<td>DRPA/PATCO - Public Safety</td>
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<td>DRPA/PATCO - All Departments</td>
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<tr>
<td>12. One (1) Year Annual Office Paper Contact</td>
<td>Bid Process</td>
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<tr>
<td>O/P/Security/Print Shop/Bld, Open/Public Safety/Toll/PATCO</td>
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<tr>
<td>13. Two (2) Year Fuel Tank Maintenance &amp; Training</td>
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<td>Bridge Operations - All Bridges, PATCO</td>
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<td>14. Two (2) Year Motor Oil and Lubricants Contact</td>
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<td>15. Two (2) Year Supply of Bottled Water for DRPA/PATCO</td>
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<td>16. Two (2) Year Weed Control Contract for DRPA/PATCO</td>
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THANK YOU

We, at the Delaware River Port Authority, sincerely thank all of our vendors for working with us to take this step towards greater efficiency and improved communication for the Authority. We look forward to working with you as we continue to be stewards of the Authority’s assets.

Sincerely,

Susan Squillace

Manager, Procurement and Stores
Delaware River Port Authority/Port Authority Transit Corporation
2 Riverside Drive, Camden, NJ 08101
vendors@drpa.org

“WE VALUE DIVERSITY”
LIST OF ANNUAL CONTRACTS

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, at PATCO at (856) 772-6914.

ANNUAL CONTRACTS FOR PATCO

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<td>One (1) Year Diesel, Unleaded and Heating Fuel for DRPA/PATCO - Way &amp; Power</td>
<td>Renewal Year Option March 1, 2016</td>
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<tr>
<td>Two (2) Year Hydrogen Sulfide Control Treatment Way &amp; Power</td>
<td>Bid Process May 1, 2016</td>
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<tr>
<td>Two (2) Year Annual Track Geometry Way &amp; Power</td>
<td>Bid Process May 1, 2016</td>
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<tr>
<td>One (1) Year Magnetic Ticket Roll Stock Storeroom</td>
<td>Bid Process June 1, 2016</td>
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<tr>
<td>One (1) Year Waste Can Liners Storeroom</td>
<td>Bid Process July 1, 2016</td>
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<tr>
<td>Three (3) Year Snow Removal Way &amp; Power</td>
<td>Year 3 of 3 July 1, 2016</td>
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<tr>
<td>Two (2) Year Industrial Refuse Removal, Lindenwold - Way &amp; Power</td>
<td>Renewal Year Option August 1, 2016</td>
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<tr>
<td>Two (2) Year Industrial Refuse Removal, Stations Way &amp; Power</td>
<td>Renewal Year Option December 1, 2016</td>
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UPCOMING PURCHASES

Questions regarding these or any other purchases should be directed to Rich Betts, DRPA Purchasing Agent at (856) 968-2160 or (215) 218-3750 ext. 2160.

There are no Upcoming Purchases at this time.

Questions regarding these or any other purchases should be directed to Thomas J. Zamorski, PATCO Purchasing Agent at (856) 772-6914 or (215) 982-4600 ext. 6914.

There are no Upcoming Purchases at this time.

WE VALUE DIVERSITY

***IMPORTANT INFORMATION REGARDING NEW BIDDING PROCEDURE*** PLEASE READ BELOW!

Dear Delaware River Port Authority Vendor,

We are writing to you to let you know that the Delaware River Port Authority and Port Authority Transit Corporation (collectively known as "the Authority") is in the process of migrating to a new Enterprise Resource Planning ("ERP") system. The purpose of this change is to integrate all of the Authority's processes into one system to improve communication and efficiency within the Authority. Through a competitive bidding process, the Authority selected SAP to become our new ERP system. Our new ERP system is anticipated to go live on January 4, 2016. Please check our website for further updates.

UPCOMING CHANGES FOR ALL AUTHORITY VENDORS

There will be a number of changes for our vendors as we migrate to our new ERP system, including the launch of our new electronic bidding ("e-bidding") site within SAP. Please know that the Authority is committed to helping our vendors through this change. If you have questions at any time, please contact us using the contact information at the end of this letter. We want this transition to be as smooth as possible for all of our valued vendors.

Once our new ERP system is implemented, all Authority vendors will be able to complete the following activities through our e-bidding system in SAP:

- Search for bid opportunities
- Submit invitation for bids, qualifications, technical proposals, cost price proposals
- Learn about recent contract awards
- And more...

ADVANTAGES OF E-BIDDING

- All documentation for bid opportunities (except for security-sensitive documentation) will be submitted online, rather than delivering paper copies to our DRPA/PATCO offices as in past practice. This will result in cost savings due to less paperwork and less travel costs for our vendors.
  - Please note: All security-sensitive documentation will still need to be obtained in person as per our current operation procedures.
### List of Annual Contracts

For your information, we are providing you with a list of annual contracts for PATCO, along with their expiration dates. If you are interested in pursuing any of these contracts, please contact Thomas J. Zamorski, Purchasing Agent, at PATCO at (856) 772-6914.

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<td>and Emergency Response - Way &amp; Power, Equipment</td>
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<td>5. Two (2) Year Annual Track Geometry</td>
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## Upcoming Purchases

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### Upcoming Changes for All Authority Vendors

There will be a number of changes for our vendors as we migrate to our new ERP system, including the launch of our new electronic bidding (“e-bidding”) site within SAP. Please know that the Authority is committed to helping our vendors through this change. If you have questions at any time, please contact us using the contact information at the end of this letter. We want this transition to be as smooth as possible for our all of our valued vendors.

Once our new ERP system is implemented, all Authority vendors will be able to complete the following activities through our e-bidding system in SAP:

- Search for bid opportunities
- Submit invitation for bids, qualifications, technical proposals, cost/price proposals
- Learn about recent contract awards
- And more,

### Advantages of E-Bidding

- All documentation for bid opportunities (except for security-sensitive documentation) will be submitted online, rather than delivering paper copies to our DRPA/PATCO offices as is past practice. This will reduce cut savings due to less paperwork and less travel costs for our vendors.

- Please note: All security-sensitive documentation will still need to be obtained in person as per our current operation procedures.
3rd Draft Copy

- Each vendor will be able to see past qualifications and proposals that were submitted within the SAP system
- E-tendering is a secure, private website
- The Authority will be able to post and review bid opportunities more efficiently, making us better stewards of our resources

TRAINING FOR OUR Vendors

We have developed reference and training materials to assist our vendors through this migration to e-bidding. Attached are step-by-step instructions on how to participate in e-bidding.

UPDATING VENDOR INFORMATION

If you need to update your vendor information, please email or call our contacts below.

QUESTIONS?

The Authority is committed to helping our vendors through this migration to SAP and e-bidding. We encourage our vendors to reach out to us with any questions you may have. We want this transition to be as smooth as possible for our all of our valued vendors. Your company will receive additional communications regarding the Authority’s migration to SAP.

- All Vendors: Email vendor@drpa.org
- DRPA Vendors: Contact Nacha Berman at 856.968.3183
- PATCO Vendors: Contact Jesse Michel at 856.272.6913

THANK YOU

We, at the Delaware River Port Authority, sincerely thank all of our vendors for working with us to take this step towards greater efficiency and improved communication for the Authority. We look forward to working with you as we continue to be stewards of the Authority’s assets.

Sincerely,

Susan Squillace

Susan Squillace
Manager, Procurement and Stores
Delaware River Port Authority/Port Authority TransCorporation
2 Riverside Drive, Camden, NJ 08101
vendors@drpa.org

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“WE VALUE DIVERSITY”
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**Upcoming Events**

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**Online Training Classes**

New 6-week sessions begin monthly
These courses are ideal for existing or aspiring entrepreneurs and their employees.
Choose from over 45 courses in the following categories:
- *Start Your Own Business*
- *Accounting & Finance*
- *Business Communication*
- *Web Technology*
- *Management & Leadership*
- *Marketing & Sales*
- *Non-Profit & Grant Writing*

Cost: $99.00 per course

For more information call:
(215) 790-WBDC (9232) or email: events@wbdc.org
or visit: www.wbdc.org

**JumpStart “Market Research”**

Tuesday, January 26, 2016 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $35.00, Pre-registration required

For more information call:
(215) 790-WBDC (9232) or Fax (215) 790-2331 or visit: www.wbdc.org

The workshop will teach prospective business owners how to assess the feasibility of their business ideas.
*Market Research* can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from January 19 to February 16, 2016.

**JumpStart “Financial Analysis”**

Tuesday, February 2, 2016 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $35.00, Pre-registration required

For more information call:
(215) 790-WBDC (9232) or Fax (215) 790-2331 or visit: www.wbdc.org

The workshop provides prospective business owners with financial basics critical to business success.
*Financial Analysis* can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from January 19 to February 16, 2016.

**Oriental and Business Assessment Workshop**

Thursday, February 4, 2016 from 5:45 to 10:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Pre-registration is required

For more information call:
(215) 790-WBDC (9232) or Fax (215) 790-2331 or visit: www.wbdc.org

This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBDC resources, and meet other women business owners.

**JumpStart “The Business Plan”**

Tuesday, February 9, 2016 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $35.00

**WE VALUE DIVERSITY**

This information is reprinted from the January 8, 2016 issue of the SetAside Alert, Alice Lipinska, editor. SetAside Alert is the news and information service for small business federal contractors. (www.setasidealert.com)
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org
This workshop helps prospective business owners plan for growth and profitability. The Business Plan can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from January 19 to February 16, 2016.

**JumpStart “Business Launch”**
Tuesday, February 16, 2016 from 6:00 to 9:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $35.00
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org
Understand the legal, financial, insurance, employment and tax issues of starting a business. “Business Launch” can be taken individually or as part of the JumpStart workshop series which runs on 5 Tuesday nights from January 19 to February 16, 2016.

**Listening to Your Business**
Wednesday, February 24, 2016 from 9:00 am to 4:00 pm
Pitbull, PA
Cost: $150.00
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org
Do you spend more time running your business than ON your business? “Listening to Your Business” is designed to provide business owners with the critical evaluation tools and action steps they need to maximize the growth and profitability of their businesses and create a three-year vision plan. This event is open only to WBENC Certified women-owned enterprises and those that are listed in WBENC Link as “in process.”

**FINDING YOUR FUNDING**
Wednesday, February 24, 2016 from 6:00 to 6:00 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: $10.00
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org
Provides valuable information on funding options for your business, including loans, lines of credit, leasing, and alternative financing.

**Meet to Know You**
Thursday, February 25, 2016 from 8:30 am to 12:00 pm
Pitbull, PA
Cost: FREE
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org
Meet and network with the WBENC PA/DE & NJ cooperative and government agency members, women business enterprise regional and national representatives and learn about WBENC & WBEC’s upcoming program initiatives. This event is open only to WBENC Certified women business enterprises and firms certified by WBEC PA, DE & NJ and WBEC PA/DE & NJ cooperative and government members.

**Orientation and Business Assessment Workshop**
Tuesday, March 1, 2016 from 5:45 to 7:30 pm
Women’s Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia, PA
Cost: Free
Pre-registration is required
For more Information call: (215) 790-WBDC (9232) or Fax (215) 790-49231 or visit www.wmwbdc.org

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Miss these? Top 15 Small Business Federal Contracting Stories of 2015

For small federal contractors, it was a busy year, with many ups and downs, and a few surprises. It was a Twitter feed that buzzed hundreds of messages each day. It was a networking event that was only half full but worth it anyway. It was checks that were in the mail but then actually-surely-arrived. The year of 2015 brought many ever-faster changes and new developments in the federal market. In case you missed some of them, here is a recap of the Top 15 Small Business Federal Contracting Stories of 2015:

1. **Goal achievement**
   The Obama Administration reached the 23% goal for small business participation for fiscal 2014 for the second year in a row. The actual total was just shy of 23%. However, critics pointed out why the eligible pool of dollars had shrunk. Here’s our summary of the FY2014 small business scorecards by agency.

2. **U.S. Supreme Court case**
   In what promises to be a landmark case, the U.S. Supreme Court accepted a service-disabled veteran small business owner’s complaint against the Veterans Affairs Department, The plaintiff, King omware Technologies Inc., accused the VA of not doing what Congress intended in the 2006 law that gave strong preferences to veterans in VA contracting. The VA says Congress did not intend for these preferences to extend to every Federal Supply Schedule contract, which would be unworkable and make it harder to deliver care to veterans.

3. **WOSB questionable data**
   Set-Aside Alert conducted an independent investigation of $398 million in set-aside contracts awarded to Women-Owned Small Businesses (WOSBs) and Economically-Disadvantaged WOSBs that were expiring in 2015 and beyond. This represented more than 29% of all set-aside contracts. We found $609 million in FSS contracts that had been awarded in the past 6 years to companies that did not meet Government Accountability Office requirements for set-aside eligibility.

4. **SBA mentor-programs**
   The Small Business Administration published a proposed rule for a government-wide mentor-programs program in February 2015, following Congress’ mandate. The final rule is expected in early 2016.

5. **SDVSOS contracts tripled**
   Federal contracts with service-disabled veteran-owned small businesses (SDVOSBs) more than tripled in recent years, rising from $3.8 billion in fiscal 2007 to $13.5 billion in fiscal 2014, according to an exclusive analysis of Federal data by Set-Aside Alert. Set-Aside Alert also reported that veterans who are not yet disabled have seen their federal contracts decrease in value over the last five years. Awards to those veterans dropped by 22%, from $7.1 billion down to $5.5 billion, during the period. In addition, Set-Aside Alert found that set-aside contracts for SDVOSBs have dominated construction at the VA for the last five years.

6. **WOSB sole-sourcing**
   Congress approved sole-source contracting for women-owned small businesses in the 2015 national defense authorization law, and the Small Business Administration released regulations in May 2015. Starting Oct. 14, 2015, WOSBs dealing has been in effect.
Delaware River Port Authority
Policy Statement
(26.1’ 26.23)

The Delaware River Port Authority ("DRPA" or "the Authority") opposes unlawful discrimination of any kind. The DRPA is an Equal Employment Opportunity Employer/Contractor, and is firmly committed to providing equal employment and business opportunities for all persons. The DRPA receives federal financial assistance from the Department of Transportation, Federal Transit Administration (FTA), and as a condition of receiving this assistance, the Delaware River Port Authority has signed an assurance that it will comply with 49 CFR Part 26. Accordingly, the DRPA has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. Our DBE program is narrowly tailored in accordance with applicable law.

On February 28, 2012, pursuant to the Final Rule set forth in Federal Register [76 FR 5083 — Disadvantaged Business Enterprise: Program Improvement], DRPA submitted an amendment to its DBE Program, entitled SBE Participation Element to the Federal Transit Administration. The FTA approved the DRPA's proposed SBE Participation Element on September 17, 2012, finding that the Authority's SBE Participation Element meets the requirements set forth in the DOT regulations.

Toni P. Brown, Chief Administrative Officer at the Delaware River Port Authority, serves as the Disadvantaged Business Enterprise Liaison Officer (DBELO) for the Delaware River Port Authority. As the DBELO, Ms. Brown is responsible for implementing all aspects of the Authority's DBE program. Implementation of the DBE program is accorded the same priority as compliance with all other legal obligations incurred by the DRPA in its financial assistance agreements with the federal DOT.

This policy statement has been disseminated to the Board of Commissioners and appropriate departments throughout our agency. We include the statement in bid and proposal documents, and also distribute copies of same to bidders and proposers at all pre-bid/pre-proposal meetings for FTA-assisted projects. The statement is published in our quarterly newsletter, and can also be found on our website. Information about our DBE program may also be obtained by contacting the Delaware River Port Authority's Office of Business Development & Equal Opportunity at (856) 988-2270 or (215) 218-3750, extension 2270, or at www.drpa.org/obdeo.

John T. Hanson
Chief Executive Officer - DRPA
President - PATCO

Date: 01/2016

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This workshop is designed for women interested in starting or growing a business. Participants will complete a business development survey tool, discuss their business needs, learn about WBENC resources, and meet other women business owners.

"We Value New Ventures"
Thursday, March 10, 2016 to Thursday, May 19, 2016
6:00 to 9:00 pm
Women's Business Development Center
1315 Walnut Street, Suite 1124, Philadelphia
Cost: $300.00
Pre-registration is required by Friday, February 26, 2016
For more information call:
(215) 790-9232 or (215) 790-9231 or visit www.wbenc.org

A 10-module entrepreneurial program designed for people who want to start a business plan. Participants evaluate their business concept, create a business plan and develop key business skills necessary to launch a new enterprise.

"Women's Business Enterprise Council Annual Meeting"
Friday, March 11, 2016 from 8:30 am to 11:00 am
The Union League of Philadelphia, Philadelphia, PA
Cost: FREE
For more information call:
(215) 790-9232 or Fax (215) 790-9231 or visit www.wbenc.org
Meet and network with the WBENC PA-DE-NJ corporate and government agency members, women business enterprise regional and national representatives and learn about WBENC & WBEC's upcoming program initiatives, business development training, executive education programs and upcoming business opportunities. This is an opportunity for you to gain access and build relationships. This event is open only to WBENC Certified women business enterprise firms certified by WBENC PA-DE-NJ and WBEC PA-DE-NJ corporate and government members.

"Executive Leadership Luncheon"
Celebrating National Women Making History Month
Friday, March 11, 2016 from 11:00 am to 1:30 pm
The Union League of Philadelphia, Philadelphia, PA
Cost: $65
For more information call:
(215) 790-9232 or Fax (215) 790-9231 or visit www.wbenc.org
The Executive Leadership Luncheon series links women business enterprises with women business executives, supplier diversity & purchasing professionals to gain access to opportunities to and build social & professional networks. Hear the stories of three WBENC certified established women business enterprises who exemplify this year’s National Women’s History Month’s theme.

"WBENC Summit & Salute"
Join Forces, Succeed Together - Tuesday, March 22nd, Thursday, March 24, 2016
Phoenix, AZ
For more information call:
(215) 790-9232 or Fax (215) 790-9231 or visit www.wbenc.org
Designed to celebrate great accomplishments and exemplify the WBENC theme of "Join Forces, Succeed Together"

WBENC is proud to announce the 14 Women’s Business Enterprise Stars. Their accomplishments are exceptional and their leadership in their industries and communities is inspiring.

The Top Corporations for Women’s Business Enterprises will be an integral part of the WBENC Summit & Salute programming this year. These Corporate Members represent not only the leaders in women’s business development, but also bring a wealth of industry and supply chain knowledge together in one place for us to gain from their insights and expertise. Take advantage of all this content to offer – rich programming, valuable connections and time to reflect on the great accomplishments of our Business Stars and Top Corporations. For more information: Visit WBENC on the web at http://www.wbenc.org/summit.html
Together we are world-class stewards of public transportation assets. Working collaboratively across all business units, we operate, maintain, improve and protect transportation infrastructure for the benefit of the citizens we serve throughout the Greater Philadelphia Region. We are committed to building credibility, earning public trust and creating public value.

**Mission Statement**

As stewards of public assets, we provide for the safe and efficient operation of transportation services and facilities in a manner that creates value for the public we serve.

**Vision Statement**

Together we are world-class stewards of public transportation assets. Working collaboratively across all business units, we operate, maintain, improve and protect transportation infrastructure for the benefit of the citizens we serve throughout the Greater Philadelphia Region. We are committed to building credibility, earning public trust and creating public value.

Don’t forget to visit OBD&EO’s web site at [www.drpa.org/obdeo](http://www.drpa.org/obdeo) for contract opportunities and other important information.

For upcoming events visit the “Other Events of Interest” section of our website.

Our next editions of the News Alert will be published on or about:

- **March 31, 2016**
- **June 30, 2016**

**OBDEO News Alert Contributions**

**Toni P. Brown**
Chief Adjunct Inspector, OBD & EO

**Anita D. Vall**
OBD & EO Staff

**Erin Watterson**
OBD & EO Staff

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- **Public Comment Meetings**
- **DBE Goal Methodology, Public Comment Meetings**

The Delaware River Port Authority receives Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, must establish DBE goals for all FTA-funded projects. We plan to invite members of the public to attend two (2) public meetings at which we will review the methodology used to develop the proposed DBE goal for 2017, 2018, and 2019. Look for notices of these public meetings in the future.

“WE VALUE DIVERSITY”