Delaware River Port Authority

2014 Capital and Operating Budget Summary December 11, 2013





Moody's Investors Service affirmed the DRPA's "A3" bond rating and declared a "stable" outlook. In a Nov. 22 news release, Moody's said the rating and outlook were supported by several financial strengths, including:

- "Strong financial management, with operating results under budget by 6.3 percent since 2003,"
- The Board of Commissioners' mandate "to exit economic development and focus on core infrastructure assets" and a
- "Recent focus on active debt management."

Overview of 2014 Proposed Capital Program

2014 Capital Budget Funding

Proposed Total Net Capital Budget (2014 fiscal year)

\$163.3 Million

2014 Capital Budget Total Cost to Complete (Includes years 2014 and beyond)

\$554.6 Million

Projected Capital Program Requirements (net of Federal/State funding) for years 2014 through 2018 (and beyond)

\$753.0 Million

2014 Proposed Capital Program

| | DRPA Share Estimated Project Cost (\$000's)* | | | | | |
|--|--|-----------|-----------|-----------|------------|-----------|
| | 2014 | 2015 | 2016 | 2017 | 2018/Later | Total |
| Benjamin Franklin Bridge | \$2,480 | \$9,175 | \$9,500 | \$18,665 | \$34,290 | \$74,110 |
| Walt Whitman Bridge | \$8,830 | \$22,200 | \$29,650 | \$32,050 | \$4,300 | \$97,030 |
| Commodore Barry Bridge | \$19,885 | \$42,530 | \$44,700 | \$25,100 | \$8,000 | \$140,215 |
| Betsy Ross Bridge | \$8,400 | \$8,100 | \$100 | \$1,400 | \$8,900 | \$26,900 |
| Multi-Bridges or All Facilities | \$5,935 | \$4,925 | \$3,775 | \$7,675 | \$8,675 | \$30,985 |
| Facility Security | \$790 | \$450 | \$0 | \$5,750 | \$23,250 | \$30,240 |
| DRPA Other | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$1,000 |
| Ferry | \$0 | \$0 | \$0 | \$75 | \$400 | \$475 |
| PATCO | \$89,837 | \$68,924 | \$59,659 | \$30,338 | \$26,967 | \$275,725 |
| Technology | \$13,713 | \$11,644 | \$769 | \$631 | \$400 | \$27,157 |
| All Schedules (A, B, D, T, V, and Capital Labor) | \$12,467 | \$9,175 | \$9,175 | \$9,175 | \$9,175 | \$49,167 |
| Total Capital Program | \$163,337 | \$177,123 | \$157,328 | \$130,859 | \$124,357 | \$753,004 |

^{*} Net of Federal/State Funding

Overview of 2014 and 2013 Projected Revenues

| | 2014 | 2013 | | |
|---------------------------------------|-----------|------------------|-------------|------------|
| Revenues (Millions of Dollars) | Projected | Projected | Variance \$ | Variance % |
| Bridge Tolls (net of weather reserve) | \$290,672 | \$290,548 | \$124 | 0.04% |
| E-ZPass Memberships | \$2,200 | \$2,200 | \$0 | 0.00% |
| One Port Center | \$1,460 | \$1,612 | (\$152) | -9.41% |
| PATCO Fares / Other Revenue | \$26,230 | \$26,787 | (\$558) | -2.08% |
| Ferry | \$47 | \$30 | \$17 | 56.67% |
| Interest | \$4,919 | \$6,646 | (\$1,727) | -25.99% |
| Miscellaneous | \$2,023 | \$2,002 | \$20 | 1.01% |
| Total Revenues | \$327,550 | \$329,825 | (\$2,275) | -0.69% |

DRPA and PATCO Budget vs. Actual History: 2003- 2013

| | TOTAL DRPA and PATCO | | | | | % Change Prior Year | | |
|--------|----------------------|-----------|--------------------|------------|--------|---------------------|--|--|
| | Budget | Actual | Difference | % Expended | Budget | Actual Expenses | | |
| 2003 | \$111,151 | \$107,999 | \$3,152 | 97.2% | | | | |
| 2004 | \$111,480 | \$104,641 | \$6,839 | 93.9% | 0.3% | -3.1% | | |
| 2005 | \$112,282 | \$105,424 | \$6,858 | 93.9% | 0.7% | 0.7% | | |
| 2006* | \$112,282 | \$108,844 | \$3,438 | 96.9% | 0.0% | 3.2% | | |
| 2007 | \$117,282 | \$109,015 | \$8,266 | 93.0% | 4.5% | 0.2% | | |
| 2008 | \$122,166 | \$114,073 | \$8,092 | 93.4% | 4.2% | 4.6% | | |
| 2009 | \$128,310 | \$115,574 | \$12,735 | 90.1% | 5.0% | 1.3% | | |
| 2010 | \$129,880 | \$120,055 | \$9,825 | 92.4% | 1.2% | 3.9% | | |
| 2011 | \$126,890 | \$115,274 | \$11,616 | 90.8% | -2.3% | -4.0% | | |
| 2012 | \$126,846 | \$120,349 | \$6,497 | 94.9% | 0.0% | 4.4% | | |
| 2013** | \$131,051 | \$125,250 | \$5,802 | 95.6% | 3.3% | 4.1% | | |
| | | | Average since 2003 | | 1.79% | 1.6% | | |

Budget Notes:

Actual expenses:

World Trade expenses ceased in 2004. AmeriPort expenditures ceased in 2006

Actual expenses do not include Bond Indenture budget categories (e.g., Locust Street Subway Lease, Debt Service, biennial inspection)

2010 forward expenses are net of grant funded Public Safety

^{* 2006} Budget not passed by Board, thus 2005 funding authorization in effect

^{** 2013} actual figures are projected and not final

Overview of 2014 Proposed Operating Budgets

 Total DRPA Operating Budgets (incl. E-ZPass CSC, One Port Center and Ferry) 2.09%

PATCO Operating Budget

2.07%

DRPA and PATCO Budget (decrease) increase without Pension increase

DRPA

(0.11)% *

PATCO

1.63% *

*DRPA % increase calculated without \$1.93 million pension increase *PATCO % increase calculated without \$0.2 million pension increase

Overview of 2014 Proposed and 2013 Approved Operating Budgets

| Operating Expenses (Millions of Dollars) | 2014 Budget | 2013 Budget | Variance \$ | Variance % |
|--|------------------|-------------|-------------|------------|
| DRPA Operating Expenses | \$78,043 | \$76,039 | \$2,004 | 2.64% |
| E-ZPass Customer Service Expense | \$6,263 | \$6,429 | (\$165) | -2.57% |
| One Port Center | \$1,770 | \$1,880 | (\$110) | -5.83% |
| Ferry | \$101 | \$62 | \$39 | 61.83% |
| Sub-total | \$86,177 | \$84,409 | \$1,768 | 2.09% |
| PATCO | \$47,608 | \$46,642 | \$966 | 2.07% |
| Total Operating Expenses | \$133,784 | \$131,051 | \$2,733 | 2.09% |

Overview of 2014 Proposed and 2013 Approved Indenture Budgets

| Indenture Budgets (Millions of Dollars) | 2014 Budget | 2013 Budget | Variance \$ | Variance % |
|--|-------------|-------------|-----------------|------------|
| Biennial Inspection | \$2,900 | \$250 | \$2,650 | 1060.00% |
| Operating Leases / Commitments | \$4,080 | 4,088 | (\$8) | -0.19% |
| Sub-total | \$6,980 | \$4,338 | \$2,642 | 60.92% |
| | | | | |
| Debt Service Revenue Bonds | \$112,886 | \$96,554 | \$16,332 | 16.92% |
| Debt Service Port District Project Bonds | \$18,869 | \$19,265 | (\$396) | -2.05% |
| Revenue Bond Letter of Credit / Remarketing Fees | \$4,625 | \$6,499 | (\$1,873) | -28.82% |
| Sub-total | \$136,381 | \$122,317 | \$14,064 | 11.50% |
| Total Indenture Budgets | \$143,360 | \$126,654 | \$16,706 | 13.19% |

Consultative and Deliberative Work Paper

Delaware River Port Authority Proposed 2014 Operating Budget Grand Summary

| | Grand Guillinary | | | |
|---------------------------------------|-------------------------|--|---------------|----------------|
| | 2042 A | J 0044 D | 2014 Budget v | s. 2013 Budget |
| | 2013 Approved Budget | d 2014 Proposed Budget | Amount | Percentage |
| PAYROLL | | | | |
| REGULAR | \$ 35,550,253 | 3 \$ 35,515,272 | \$ (34,981) | 0.400/ |
| GUARANTEED OVERTIME - UNION CONTRACTS | 79,650 | The second control of | 100 | -0.10% |
| GUARANTEED OVERTIME - NON UNION | 35,000 | | 100 | 0.13% 0.00% |
| OTHER OVERTIME | 766,330 | | 41,991 | 5.48% |
| EMPLOYEE SERVICE EXPENSES | 26,440,774 | | 2,082,641 | 7.88% |
| | 20,110,71 | 20,020,410 | 2,002,041 | 7.00% |
| Less CAPITALIZED PAYROLL | (3,695,722 | 2) (3,334,256) | 361,466 | -9.78% |
| TOTAL PAYROLL | 59,176,285 | 61,627,502 | 2,451,217 | 4.14% |
| | | | | |
| OTHER EXPENSES | | | | * |
| C/E 1 EQUIPMENT & TOOLS | 385,665 | 401,655 | 15,990 | 4.15% |
| C/E 2 FURNITURE & FIXTURES | 20,941 | 14,241 | (6,700) | -31.99% |
| C/E 3 OFFICE SUPPLIES | 119,600 | 113,775 | (5,825) | -4.87% |
| C/E 5 VEHICLE REPAIRS & SUPPLIES | 1,109,509 | 1,010,950 | (98,559) | -8.88% |
| C/E 6 REPAIRS & MAINTENANCE | 3,184,587 | 3,089,776 | (94,811) | -2.98% |
| C/E 8 INSURANCE | 3,006,039 | 3,403,181 | 397,142 | 13.21% |
| C/E 9 RESERVE - SELF INSURANCE | 175,000 | 175,000 | - | 0.00% |
| C/E 10 UTILITIES | 3,059,753 | 2,761,028 | (298,725) | -9.76% |
| C/E 11 RENTALS | 7,575 | 7,305 | (270) | -3.56% |
| C/E 12 PRINTING | 9,950 | 10,350 | 400 | 4.02% |
| C/E 13 UNIFORMS | 270,248 | 261,239 | (9,009) | -3.33% |
| C/E 14 ADVERTISING & PROMOTION | 19,900 | 22,900 | 3,000 | 15.08% |
| C/E 15 PROFESSIONAL FEES & SERVICES | 3,051,100 | 2,699,853 | (351,247) | -11.51% |
| C/E 16 DATA PROCESSING | 541,799 | 547,251 | 5,452 | 1.01% |
| C/E 17 MEMBERSHIPS & SUBSCRIPTIONS | 70,690 | 66,223 | (4,467) | -6.32% |
| C/E 18 TRAVEL, MEETINGS & DEVELOPMENT | 91,315 | 74,795 | (16,520) | -18.09% |
| C/E 19 POSTAGE | 60,100 | | (100) | -0.17% |
| C/E 21 MISCELLANEOUS | 19,850 | 100000000000000000000000000000000000000 | 10,790 | 54.36% |
| C/E 22 CONTRACTUAL SERVICES | 9,773,265 | 200 and 60 and 6 | (230,197) | -2.36% |
| C/E 23 TRAINING | 256,103 | 256,103 | | 0.00% |
| TOTAL OTHER | 25,232,989 | 24,549,333 | (683,656) | -2.71% |
| TOTAL OPERATING EXPENSES | \$ 84,409,274 | \$ 86,176,835 | \$ 1,767,561 | 2.09% |

PORT AUTHORITY TRANSIT CORPORATION 2014 PROPOSED BUDGET

| INCOME Gross Passenger Revenue | BUDGET REVENUE 2013 \$24,894,230 | PROPOSED BUDGET REVENUE 2014 \$24,546,610 | 2014 BUDGET / 2013 BUDGET VARIANCE Amount % | |
|---------------------------------------|---|---|--|-------------------|
| | | | (347,620) | -1.40 |
| Smart Card Sales | 91,000 | 93,600 | 2,600 | 2.86 |
| Less: Transfer Costs | 54,540 | 52,210 | (2,330) | -4.2 |
| Net Passenger Revenue | \$24,930,690 | \$24,588,000 | (\$342,690) | -1.3 |
| | | | | |
| Advertising | 681,860 | 820,065 | 138,205 | 20.2 |
| Parking | 836,809 | 804,548 | (32,261) | -3.80 |
| Leases & Rentals | 303,700 | 0 | (303,700) | -100.0 |
| Interest | 2,500 | 2,500 | 0 | 0.0 |
| Miscellaneous | 31,800 | 14,560 | (17,240) | -54.2 |
| TOTAL INCOME | \$26,787,359 | \$26,229,673 | (\$557,686) | -2.08% |
| OPERATING EXPENSES | BUDGET EXPENSES 2013 | PROPOSED BUDGET EXPENSES 2014 | 2014 BUDGET / 2013 BUDGET VARIANCE | |
| Payroll | | | | |
| Regular | \$18,451,225 | \$18,690,781 | 239,556 | 1.30% |
| Overtime Labor & Premium | 2,115,676 | 2,105,134 | (10,542) | -0.50% |
| Shift Differential Premium | 13,886 | 15,342 | 1,456 | 10.49% |
| Employee Service Expense | 11,009,908 | 11,436,977 | 427,069 | 3.88% |
| Capital & FTA Reimbursable Labor | (1,998,435) | (2,183,603) | (185,168) | -9.27% |
| Capital & FTA Reimbursable ESE | (1,340,616) | (1,532,876) | (192,260) | -14.349 |
| Capital & FTA Reimbursable OT Labor | (953,445) | (838,036) | 115,409 | 12.109 |
| Capital & FTA Reimbursable OT ESE | (72,939) | (64,110) | 8.829 | 12.10% |
| Inter Company Services | 5,580,951 | 6,100,318 | 519,367 | 9.31% |
| Total Operating Payroll | | | | |
| & Employee Service Expense | 022 004 014 | 622 522 225 | 202 51 6 | 2.020 |
| 1 | \$32,806,211 | \$33,729,927 | 923,716 | 2.82% |
| FTEs Other Expenses | 320.9 | 326.5 | 5.6 | 1.75% |
| Direct Material | do 100 007 | to 202 (((| (02.2(1) | 2.000 |
| Contractual Serv. | \$2,400,927 | \$2,307,666 | (93,261) | -3.88% -11.96% |
| Office | 2,123,465 | 1,869,573 | (253,892) | |
| Communications | 233,815 | 272,862 431,776 | 39,047 | 16.70% |
| Employee Exp-Meetings & Seminars | 317,752 | | 114,024 | 35.88% |
| | 30,745 | 6,685 | (24,060) | -78.26% |
| Employee ExpMeals | 32,002 | 31,606 | (396) | -1.24% |
| Employee Training Utilities | 15,000 | 54,400 | 39,400 | 262.679 |
| 94809009999999 | 656,190 | 585,514 | (70,676) | -10.77% |
| Professional Serv. | 1,012,102 | 1,098,185 | 86,083 | 8.51% |
| Advertising & Marketing | 154,690 | 28,500 | (126,190) | -81.58% |
| Public & Employee Relations | 23,500 | 45,620 | 22,120 | 94.139 |
| Uniforms-Cleaning, Purchase, & Rental | 330,632 | 271,236 | (59,396) | -17.96% |
| Automotive Repairs | 240,525 | 234,325 | (6,200) | -2.58% |
| Licenses & Fees | 261,360 | 297,000 | 35,640 | 13.64% |
| Purchased Power | 4,364,675 | 4,649,919 | 285,244 | 6.54% |
| Insurance & Claims | 1,638,407 | 1,692,780 | 54,373 | 3.32% |
| Total Other Expenses | \$13,835,787 | \$13,877,647 | \$41,860 | 0.30% |
| Total Operating Expenses | \$46,641,998 | \$47,607,574 | \$965,576 | 2.07% |
| OPERATING LOSS | (\$19,854,639) | (\$21,377,901) | \$1,523,262 | 7.67% |
| PASSENGERS | 10,370,000 | 10,206,599 | (163,401) | -1.58% |